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June 22, 1990 (Priced June 20)

Volume XXI, Number 12

## Market Strategy: Mid-Year Dullness Helps Realty Stock View

That headline is not a mistake: If dullness comes, can a market turn be far behind? Dullness, in our opinion, is necessary before the market turns for realty stocks. And everywhere we look, we see good old fashioned dullness.

Some dullness traces directly to the calendar. Just as surely as the summer solstice signals the beginning of summer, doldrums have arrived in the market for realty stocks. The official beginning of summer sparked over the past two weeks a rash of realty companies coming to New York City to tell their story to real estate analysts. After this week the heavy vacation time all but kills any attempt to find any sizeable number of analysts willing to listen.

Some dullness reflects the fact that stories about the real estate "debacle" have become old hat to journalists. Media attention is turning to greener (i.e., more exciting) pastures. Even the denouement of the fall of New York and Atlantic City real estate tycoon Donald Trump has now been pushed off most front pages. Smaller and shorter stories in the back pages tell of a nearly-complete loan pact that will keep Trump out of bankruptcy court but probably mean the dismantling of his realty empire in coming months.

**The Story Companies Tell:** Most companies making their trek to New York City are telling stories with a common thread of maintaining strength and liquidity intact while waiting for the market to turn. We summarize the specifics of what these companies are saying on page x. One example: **Ryland Group Inc.**, a Maryland based national homebuilder, said 1990 earnings would "not be as good as we had hoped but better than you (Wall Street) think." Since Street EPS estimates run anywhere from \$2.00 to \$2.75/sh. for RYL (vs. \$3.25 in 1989), this would seem to be good news. But RYL stock promptly dropped \$1.

**The Judgment Analysts Make.** Our informal sampling of analyst reaction was about as expected: the stories and situations were interesting to analysts but Wall Street's major brokerage firms are so locked into favoring instant performers that there seemed slight chance that any meeting would spark a wave of "buy" recommendations.

The reverse may be true: Merrill Lynch, one of the analytical leaders among wire houses, downgraded intermediate- and long-term opinions on 14 of 15 major equity REITs (all but **New Plan Realty**) at the beginning of June—the same time that Merrill chopped its highly visible senior REIT analyst, Thomas Kearns, from its payroll. Merrill now rates only four equity REITs (**Health Care Props.**, **Washington REIT**, **Weingarten Realty** and **Western Investment RET**) as "above average" for the intermediate-term; 11 others are rated "average" or market performers. Not fully understood is that the Merrill Lynch rating system depends upon relative price change alone, and ignores total return, or price change plus dividend, which most REIT investors — and REALTY STOCK REVIEW — seek.

All this is part of what is visibly going "wrong" in the world of real estate. Common sense and experience tell us that things are so bad they should start going right somewhere down the line. The situation in two key economic areas:

**Crunched or Not?** Interest rates have fallen since May but the Federal Reserve has remained on the sidelines without signalling that it will push rates lower. Without any signal from the Fed, realty stocks aren't going to take off, and Fed action boils down to a question of whether or not the economy is laboring under a "credit crunch". Two Bush Administration cabinet officers — Kemp in HUD and Mosbacher in Commerce — now say publicly that a real estate credit crunch is spreading into other business sectors. The Fed still maintains there isn't any credit crunch. June quarter GNP is estimated to be stronger than expected, leading the Fed to acknowledge that credit was "tightening but there was no credit crunch." Good real estate projects to credit-worthy developers can still get financing, the Fed maintains.

Bottom line: Sooner or later we think

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# Portfolio Planner of Stocks For Investment Goals

Portfolio Planner is designed as a Model Portfolio for long positions (first five sections below); a list of stocks to avoid or sell; and a group of less timely but still useful stocks (group below the heavy rule). Key elements of Selector are:

**1. Current Pricing Limit and Stop Loss Points for Each Stock.** We suggest initial, or limit, purchase prices plus check or sell prices in the two right hand columns.

We would follow these when placing buy/sell orders with brokers. Our check point prices change monthly with the market.

**2. Percentage Price Changes.** We show percentage price changes for recommended stocks in the latest month, and since the stocks were added to Portfolio Planner.

**3. Stocks Grouped for Investment**

**Goals.** Long positions are grouped into five major categories reflecting major investment goals. The first four groups are tailored for mainstream, risk-averse investing. The fifth group, Aggressive Recovery, contains stocks whose yield and recovery are speculative and riskier.

**4. Location and Region.** Selector lists major property types and regions so you can balance holdings.

| Stock (Month recom.)                                                                                                                                                                                                                                                                                                 | Entry Price | Property Type | Detail Reg. | Curr. Price  | Chg. From recom. | Check Point Buy to / Sell At |              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|---------------|-------------|--------------|------------------|------------------------------|--------------|
| INCOME AND ASSET VALUE GROWTH                                                                                                                                                                                                                                                                                        |             |               |             |              |                  |                              |              |
| Seasoned Equity REITs and Income Property Owners                                                                                                                                                                                                                                                                     |             |               |             |              |                  |                              |              |
| Bradley RE (1/90)                                                                                                                                                                                                                                                                                                    | 9.88        | SC            | NM          | 9.63         | (0.5)            | 10.50                        | 8.88         |
| Burham Pacif. (1/90)                                                                                                                                                                                                                                                                                                 | 19.00       | SC/OF         | CA          | <u>15.88</u> | (14.7)           | <u>16.50</u>                 | 17.13        |
| Chicago Dock (1/90)                                                                                                                                                                                                                                                                                                  | 20.00       | LD            | L           | 17.50        | (12.2)           | 20.00                        | 18.00        |
| Dial REIT (1/90)                                                                                                                                                                                                                                                                                                     | 16.25       | SC            | M W         | <u>14.25</u> | (0.7)            | <u>15.50</u>                 | <u>14.25</u> |
| BQK Green Ac. (1/90)                                                                                                                                                                                                                                                                                                 | 11.88       | SC            | NY          | 12.38        | +6.9             | 12.50                        | 10.75        |
| Equit. RE Sh. IP (1/90)                                                                                                                                                                                                                                                                                              | 7.63        | SC            | M W         | <u>6.63</u>  | (0.6)            | 8.50                         | 6.88         |
| Federal RL (1/90)                                                                                                                                                                                                                                                                                                    | 20.75       | SC            | NE          | 20.50        | +0.5             | 22.50                        | 18.63        |
| IRT Prop. (1/90)                                                                                                                                                                                                                                                                                                     | 12.38       | SC            | SE          | 11.75        | +6.4             | 13.00                        | 11.13        |
| Intl. Income (1/90)                                                                                                                                                                                                                                                                                                  | 13.63       | SC            | US          | <u>18.63</u> | +38.8            | 17.50                        | 12.25        |
| New Plan Rlty (1/90)                                                                                                                                                                                                                                                                                                 | 17.00       | SC            | NE          | 16.88        | +0.8             | 17.00                        | 15.25        |
| Penn. REIT (1/90)                                                                                                                                                                                                                                                                                                    | 26.25       | SC/AP         | NE          | <u>21.00</u> | (16.7)           | 25.00                        | <u>21.00</u> |
| Santa Anita (1/90)                                                                                                                                                                                                                                                                                                   | 28.50       | SC/RA         | CA          | 26.25        | (6.1)            | 28.50                        | 25.63        |
| Shoppo Lau. IP (1/90)                                                                                                                                                                                                                                                                                                | 8.63        | SC            | MD          | <u>8.00</u>  | (4.0)            | <u>8.00</u>                  | 7.75         |
| Utd. Dom. (1/90)                                                                                                                                                                                                                                                                                                     | 17.13       | APT           | SE          | 15.88        | (6.9)            | 17.00                        | 15.38        |
| Wash. REIT (1/90)                                                                                                                                                                                                                                                                                                    | 17.63       | OF/AP         | DC          | 17.75        | +2.2             | 18.00                        | 15.88        |
| Weingarten RL (1/90)                                                                                                                                                                                                                                                                                                 | 31.00       | SC            | TX          | <u>27.75</u> | (0.0)            | <u>29.00</u>                 | <u>27.75</u> |
| West. Inv. RE (1/90)                                                                                                                                                                                                                                                                                                 | 17.88       | SC            | CA          | 17.38        | (0.9)            | 19.00                        | 16.13        |
| GROUP                                                                                                                                                                                                                                                                                                                |             |               |             |              | (3.8%)           |                              |              |
| AGGRESSIVE RECOVERY/TAKEOVER CANDIDATES/LIQUIDATIONS                                                                                                                                                                                                                                                                 |             |               |             |              |                  |                              |              |
| Less Certain Yield, Higher Price Volatility                                                                                                                                                                                                                                                                          |             |               |             |              |                  |                              |              |
| Copley Prop. (1/90)                                                                                                                                                                                                                                                                                                  | 12.63       | N             | W           | <u>12.00</u> | (2.1)            | 12.00                        | 11.38        |
| Hlth. Care REIT (1/90)                                                                                                                                                                                                                                                                                               | 15.00       | MD            | M W         | 12.25        | (12.6)           | <u>13.50</u>                 | 13.50        |
| ICM Prop. (1/90)                                                                                                                                                                                                                                                                                                     | 6.38        | OF            | US          | 7.25         | +17.5            | <u>7.50</u>                  | 5.75         |
| MTI Props. (1/90)                                                                                                                                                                                                                                                                                                    | 12.38       | AP/OF         | US          | 11.13        | (7.8)            | 13.00                        | 11.13        |
| Prop. Tr. An (1/90)                                                                                                                                                                                                                                                                                                  | 9.25        | SC/AP         | S W         | 8.25         | (6.3)            | 9.50                         | 8.38         |
| Webb (Del) Cp. (1/90)                                                                                                                                                                                                                                                                                                | 9.25        | HG            | S W         | 9.88         | +7.3             | 10.50                        | 8.38         |
| GROUP                                                                                                                                                                                                                                                                                                                |             |               |             |              | (3.0%)           |                              |              |
| All Long Stocks above S&P 500                                                                                                                                                                                                                                                                                        |             |               |             |              | (3.0%)           |                              |              |
|                                                                                                                                                                                                                                                                                                                      |             |               |             |              | 10.0%            |                              |              |
| AVOID/SELL Stocks which may be vulnerable to price/dividend declines                                                                                                                                                                                                                                                 |             |               |             |              |                  |                              |              |
| BRT Realty (1/90)                                                                                                                                                                                                                                                                                                    | 12.25       | MG            | NY          | 8.38         | (27.6)           | —                            | —            |
| CVREIT (Genwill) (1/90)                                                                                                                                                                                                                                                                                              | 9.50        | MG            | FL          | 6.50         | (27.9)           | —                            | 8.50         |
| Htel Inv. (1/90)                                                                                                                                                                                                                                                                                                     | 5.63        | HT            | US          | 3.50         | (33.3)           | —                            | —            |
| Landmark Land (1/90)                                                                                                                                                                                                                                                                                                 | 9.63        | ID            | W           | 10.50        | +9.1             | —                            | 12.00        |
| Mgt. Inv. Plus (3/90)                                                                                                                                                                                                                                                                                                | 6.38        | OF            | CA          | 3.75         | (38.0)           | —                            | —            |
| Mgt. & Rlty. Tr. (3/90)                                                                                                                                                                                                                                                                                              | 6.38        | DV            | US          | 5.63         | (11.8)           | —                            | —            |
| Pres. Rlty. B (1/90)                                                                                                                                                                                                                                                                                                 | 6.00        | AP            | NY          | 6.13         | +5.4             | —                            | —            |
| TOTAL AVOID/SELL                                                                                                                                                                                                                                                                                                     |             |               |             |              | (17.7%)          |                              |              |
| LESS TIMELY STOCKS/STABLE INCOME & SLOWER ASSET VALUE GROWTH                                                                                                                                                                                                                                                         |             |               |             |              |                  |                              |              |
| Income Property Owners/Equity and Mortgage REITs                                                                                                                                                                                                                                                                     |             |               |             |              |                  |                              |              |
| HRE Properties (1/90)                                                                                                                                                                                                                                                                                                | 27.88       | AP/SC         | N W         | 26.63        | (2.3)            | 27.50                        | 25.13        |
| Cousins Props. (1/90)                                                                                                                                                                                                                                                                                                | 15.75       | LD/OF         | GA          | 15.00        | (3.9)            | 16.00                        | 14.13        |
| Eastgroup Prop. (1/90)                                                                                                                                                                                                                                                                                               | 20.25       | OF/IN         | US          | 15.63        | (19.6)           | <u>16.00</u>                 | 18.25        |
| HRE Props. (1/90)                                                                                                                                                                                                                                                                                                    | 19.50       | SC/OF         | US          | 15.88        | (17.3)           | 18.50                        | 17.50        |
| Koger Equity (1/90)                                                                                                                                                                                                                                                                                                  | 19.00       | OF            | SE          | 17.13        | (7.9)            | 18.00                        | 17.13        |
| Mellon Partic. (1/90)                                                                                                                                                                                                                                                                                                | 5.63        | SC            | US          | <u>4.75</u>  | (12.5)           | 5.50                         | 5.13         |
| Perini Invest. P. (1/90)                                                                                                                                                                                                                                                                                             | 13.88       | OF/IN         | US          | <u>12.25</u> | (0.9)            | 13.00                        | 12.50        |
| REIT of Calif. (1/90)                                                                                                                                                                                                                                                                                                | 14.25       | SC/OF         | CA          | 14.38        | +3.4%            | 15.00                        | 12.88        |
| Recovery candidates: Builders/developers & REITs                                                                                                                                                                                                                                                                     |             |               |             |              |                  |                              |              |
| Cleve. Trust Rlty. (1/90)                                                                                                                                                                                                                                                                                            | 3.88        | OF/SC         | S W         | 3.38         | (12.9)           | <u>4.00</u>                  | 3.50         |
| Duke Realty (1/90)                                                                                                                                                                                                                                                                                                   | 5.00        | OF/IN         | M W         | <u>4.50</u>  | (3.2)            | 5.25                         | 4.50         |
| First Union RE (1/90)                                                                                                                                                                                                                                                                                                | 15.63       | SC/OF         | NAT         | 15.38        | +0.8             | 16.50                        | 14.13        |
| K&B Home (1/90)                                                                                                                                                                                                                                                                                                      | 12.63       | HG/CL         | CA          | 12.88        | +3.2             | 14.00                        | 11.38        |
| MEARlty. (1/90)                                                                                                                                                                                                                                                                                                      | 8.63        | SC            | M W         | <u>6.13</u>  | (27.2)           | 7.00                         | <u>6.00</u>  |
| Ryland Gr. (1/90)                                                                                                                                                                                                                                                                                                    | 19.25       | HG/MG         | US          | 20.50        | +7.3             | 21.00                        | 17.25        |
| Sizeler Prop. (1/90)                                                                                                                                                                                                                                                                                                 | 14.00       | SC            | IA          | 13.75        | +3.8             | 14.00                        | 12.63        |
| Property types: AP=Apartment; CL=Commercial; DV=Diversified; HT=Hotel/Lodging; HO=Housing; IN=Industrial; ID=Land Devel.; MT=Motel; MO=Mortgage; OF=Office; RA=Race track; RH=Retirement housing; SO=Shopping Center; SL=Savings & loan.                                                                             |             |               |             |              |                  |                              |              |
| Property locations: NE=Northeast; SE=Southeast; SW=Southwest; MW=Midwest; W=West; NW=Northwest; US=National. States are Postal Service code.                                                                                                                                                                         |             |               |             |              |                  |                              |              |
| Buy limits are approx. maximum purchase prices at publication date. Additions or changes underlined. Red. Nit. Mgt. to Above Average Income Group: OXlayton Homes & Oakwood Homes added. Genl. Development & Leaseure Technology deleted. Stocks selling at, above or below limit price are in <b>bold italics</b> . |             |               |             |              |                  |                              |              |
| LONG TERM GROWTH VIA LAND DEVELOPMENT/RATE RISKS/PRICE VOLATILITY                                                                                                                                                                                                                                                    |             |               |             |              |                  |                              |              |
| Land & Income Property Developers, Homebuilders                                                                                                                                                                                                                                                                      |             |               |             |              |                  |                              |              |
| Centex Corp. (1/90)                                                                                                                                                                                                                                                                                                  | 33.25       | HG/MT         | US          | <u>42.75</u> | 28.9             | 37.50                        | 29.88        |
| Clayton Homes (5/90)                                                                                                                                                                                                                                                                                                 |             | HG            | GA          | <u>11.25</u> | 0.0              | <u>12.00</u>                 | <u>10.13</u> |
| Inter. Genl. IP (3/90)                                                                                                                                                                                                                                                                                               | 7.75        | LD/AP         | MD          | 7.75         | +5.2             | 9.75                         | 7.00         |
| Lennar Corp. (1/90)                                                                                                                                                                                                                                                                                                  | 18.63       | HG            | FL          | 17.00        | (8.1)            | 19.00                        | 16.75        |
| Newhall Land (1/90)                                                                                                                                                                                                                                                                                                  | 28.88       | LD            | CA          | 30.50        | +7.0             | <u>31.00</u>                 | 26.00        |
| Oakwood Homes (5/90)                                                                                                                                                                                                                                                                                                 |             | HG            | GA          | <u>10.75</u> | 0.0              | <u>11.50</u>                 | <u>9.63</u>  |
| Std. Pacific IP (1/90)                                                                                                                                                                                                                                                                                               | 15.25       | HG            | CA          | <u>11.75</u> | (0.2)            | <u>13.00</u>                 | <u>11.75</u> |
| GROUP                                                                                                                                                                                                                                                                                                                |             |               |             |              | +6.8%            |                              |              |

## Realty Stock Review

SUBSCRIPTION \$288 ANNUALLY. PUBLISHED TWICE MONTHLY ON THE SECOND AND FOURTH FRIDAYS. GROUP RATES ON REQUEST

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*Continued from page one*

the Fed will join the band and nudge rates lower to keep the economy going.

**Realty Stocks:** Most seasoned realty stocks have stabilized since early May, when interest rates turned down, and are starting to match the performance of the S&P 500. Even the deflated homebuilder stocks aren't hitting new lows even as housing starts touch lows not seen since 1982. Realistically we don't expect any sudden turn until the Fed loosens credit.

Realty stocks have performed well below market averages during the past year. But the past has nothing to do with what happens in the near future, and hence we see a market situation in which downside risk is now minimal and upside potential much higher.

The big mid-year trend we see is that dividends and cash flow have stopped going down for most real estate owners and operators, and the number of "negative" surprises is diminishing. Most seasoned equity REITs and investment builders have been hammered below their historic dividend yield norms, which limits downside risk if cash flow and dividends merely hold at present levels. But if market yields do nothing more than return to normal for these REITs, then investors could wind up earning 15%-20% total returns from the group. We think probability of this scenario is very high, since it's clear that investors discount real estate events much farther into the future than for other more volatile businesses (e.g., technology companies). That's why we're bullish at this mid-year.

## Portfolio Planner Stocks: Rouse Tells a Story of Financial and Land Strength

**Rouse Co. (ROUS:OTC)**, developer of enclosed-mall shopping centers and mixed use projects, and developer of the Columbia new town between Baltimore and Washington, portrayed a picture of continued retailing center growth and a strong land position at its biennial meeting with security analysts. ROUS is the largest publicly owned realty developer and manager both in properties owned and managed, and in market capitalization.

## Portfolio Planner: Hold Positions Amid Changes

We are suggesting no changes in Portfolio Planner for June because we see holdings as well positioned to take advantage of the environment we see unfolding for the second half. This is the sixth month since we switched to a model portfolio approach and a mid-year review seems in order. Here's how we size up the portfolio:

Price performance has been disappointing in many issues, although we see some hope that prices are stabilizing as noted on page one.

Total return is acceptable compared to a very modest rise for the S&P 500.

Portfolio mix seems well positioned for the market we see ahead, with seasoned equity REITs, mortgage and leaseback issues potentially benefitting from a return to normalized valuation on stable cash flow described above. We may increase the mix to recovery issues in the months ahead. Portfolio mix stands as follows:

Long-term income and asset value growth, mainly seasoned equity REITs and property owners — 40%

Above average income and slower growth, mainly mortgage and leaseback REITs — 20%

Faster growth with development risks, mainly investment property builders — 12%

Aggressive recovery, takeover candidates and potential liquidations — 8%

Long term growth via land development, mainly community and home builders — 20%

ROUS owns or manages 77 retail centers with 44.8 mil. sq. ft. including 19.5 mil. sq. ft. of mall space, plus 862,000 sq. ft. retail in Columbia; 26 offices with 3.46 mil. sq. ft.; 1,268 hotel rooms; and 6 mil. sq. ft. office and industrial space in a joint venture with Teachers Insurance & Annuity Assn.

Retail sales at ROUS centers, the power behind ROUS cash flow, rose 4.4% in 1989 and a further 7.5% through April.

Rents and revenues have grown at 18.7% compounded annually over the past five years and, with operating costs rising slightly more slowly, net operating income before debt service has risen at 20.5% annually over that span. Total debt service costs have risen slightly faster, so that net cash flow after debt service has risen at 11.4% yearly over that span. ROUS made these points to analysts:

—**Current asset value** of assets, put at \$34.80/sh. at end of 1989, represents a middle-road valuation of about 10.53% internal rate of return for its retail centers. Retail centers account for 82% of ROUS' current net asset value, with offices and mixed-use complexes adding 11% and land at Columbia 7%. Since the meeting ROUS common has dropped about 4% to 23, where it trades at a 34% discount to current asset value. That discount is the biggest for ROUS since April through August 1982, when ROUS sold at an average 36% discount to current net asset value. Those five months marked the end of the last previous bear market in realty stocks.

—New development is slowing and ROUS now is entering more joint ventures and investment arrangements that give ROUS a fee for managing property on behalf of others. Examples:

CIGNA Corp., a major insurer, and ROUS in 1987 entered two joint ventures to buy (a) \$100 mil. of land for future development; and (B) \$500 mil. worth of existing shopping centers for renovation, with ROUS paying 10% of purchase price in the latter venture. About \$81 and 229 mil. remained available for purchases at the end of 1989, and ROUS has agreed to buy the 659,000 sq. ft. Salem (Ore.) Centre in the venture.

Teachers Insurance & Annuity Assn. entered a 95%-5% joint venture in 1988 to buy \$500 mil. of properties formerly owned by McCormick Co. in the Baltimore area.

Three long-term landowners entered a venture under which ROUS will handle development of 1,000 acres in the Baltimore-Washington corridor. ROUS makes no land investment directly.

—The Baltimore-Washington







corridor is becoming central to ROUS' future. This urban area is now the nation's fourth largest urban area and ROUS now owns 10 mil. sq. ft. of retail and office in the corridor and controls land for another 26 mil. sq. ft. In the March qtr. ROUS bought 1.6 mil. sq. ft. industrial space and 312 vacant acres from General Electric at one entrance to Columbia at I-95 and Md. Route 175, adding to this land bank.

**Advice:** A Rank is continued and we retain ROUS in Portfolio Planner as a premier long-term hold. The current discount, deep by historic standards, should narrow as the realty stock market climate improves.

**Federal Realty Investment Trust** (FRT:NYSE), a shopping center REIT based in the Washington suburb of Bethesda, Md., told analysts it probably has made \$10-15 mil. (or about 60¢ to \$1/sh.) just from strong pre-leasing at its still-building Federal Plaza project on heavily traveled Rockville Pike in Rockville, Md. Last year FRT assembled three adjoining parcels by buying leases held by floundering limited partnerships and developed a plan to integrate elements of the three previous retail buildings into a new 250,000 sq.ft. center. The new space is now about 81% pre-leased with Phase I set to open in Sept. and Phase II in March 1991. **Advice:** We retain FRT in Portfolio Planner and expect a dividend uptick on the A-Ranked shares sometime later this year. Federal Plaza shows FRT's ability to move quickly in a crowded market and turn some ugly ducklings into swans.

**Health Care REIT** (HCN:ASE), a leaseback and mortgage financier of nursing homes and other health facilities, reports a slightly better tone to the medical care businesses it finances, with patient censuses up moderately, labor and other costs rising less rapidly, and state reimbursement programs for patients moving up gradually. HCN sees further improvement tracing to a June 14 U.S. Supreme Court decision letting hospitals and nursing homes sue states if joint Federal-state Medicaid payments don't cover patient care costs. A Virginia group argued that state's programs paid only 71% of patient costs. Many states have

balanced their budgets by delaying or withholding payments to nursing homes for as long as nine months, forcing some failures. The decision effectively should phase out this practice. HCN expects \$6.5 mil. of low-earning real estate owned to be sold by year-end, adding about 3¢/sh. to quarterly EPS. HCN also will add about \$35 mil. new fundings over the next year, boosting EPS by about another 3¢/sh. quarterly. **Advice:** HCN continues at B Rank in Portfolio Planner as a strong recovery candidate.

**Ryland Group Inc.** (RYL:NYSE), Maryland based national homebuilder, said earnings may be under pressure as more of its sales shift from high-margined areas in Calif. and the mid-Atlantic states into the Southeast and Southwest. RYL has hired Roger Schipke, formerly head of General Electric's appliance division, as new president, and he will become chairman at year-end. Schipke sees housing evolving into a high-end consumer durable with larger companies such as RYL playing larger roles in quality control, mortgage and financial placement, and follow-on product servicing. RYL's EPS rose 31% in the March qtr. but most analysts expect a drop from the \$3.25 of last year (see page 1). **Advice:** We keep RYL at A Rank and retain in our Less Timely list in Portfolio Planner with the caveat that if and when money market rates turn, it may be difficult to catch RYL on the upswing. Meantime the stock sells at a modest 9% premium to \$17.01 book value.

**Lennar Corp.** (LEN:NYSE), Florida based multi-market homebuilder, told the New York Society of Security Analysts that while it expects EPS to fall from the \$2.80 per share of the Nov. 1989 year, its balance sheet was extremely strong and well positioned to capitalize on two trends: (a) the demise of the S&L industry as a financing source for thousands of small to medium-sized builders, and (b) enactment of the Florida Growth Management Act (GMA) which mandates that local communities must have funds allocated for local improvements (roads, sewers, water, etc.) before builders can begin construction. LEN hopes to use its liquidity to acquire bargain prices at the bottom of the cycle. And LEN owns or controls

34,000 home sites, the majority of which meet the tougher new GMA standards. **Advice:** With LEN selling at a 31% discount to \$26.09/sh., we retain the A-Ranked shares in Portfolio Planner for the inevitable turnaround ahead.

**ICM Property Investors Inc.** (ICM:NYSE, B Rank), a joint venture financing REIT specializing in offices, says it is working toward closing purchase of a package of industrial properties from West Coast realty developer Peter B. Bedford of Bedford Properties. ICM expects to issue \$10 mil. of stock at a minimum \$10 per share for the properties, which are expected to carry about \$20 mil. debt. The transaction will be closed in September and ICM does not expect shareholders will vote on the deal. Bedford bought ICM's investment adviser in March and has also bought 565,000 ICM shs. in the market. When the deal closes, Bedford would own about 24% of ICM. If ICM is able to get the 9% minimum yield it expects on the new properties, we estimate earnings and cash flow could move up moderately in 1991. **Advice:** B-Ranked ICM shares continue in Portfolio Planner's Recovery Group.

**MSA Realty Corp.** (SSS:ASE), a shopping center owner and financier managed by the Mel Simon organization, is removed from Liquidating category and returned to the equity REIT group in our statistics, with a current C Rank.. SSS has abandoned its efforts to sell its properties and now says it will pursue a refinancing of its properties and hopes to close a new loan later this year. SSS says operating cash flow nearly tripled to 17¢/sh. in the March qtr., vs. 6¢/sh. in 1989. **Advice:** SSS is retained as a Less Timely selection in Portfolio Planner until the refinancing plan clarifies.

**IRT Property Co.** (IRT:NYSE, A Rank), an equity REIT owner of Southeastern shopping centers, has repurchased \$8.87 mil. of its 2% convertible debentures in privately negotiated transactions, and expects to report about a 6¢/sh. gain on the repurchase. While the debentures carry a low rate, holders can put one-half of the total issue back to IRT at a 27% premium to par in







August 1991. IRT intends to hold the repurchased debentures and exercise its put option. **Advice:** IRT holds in the Long-term Growth group in Portfolio Planner with a 9.8% current dividend yield.

**HRE Properties** (HRE:NYSE, B Rank), a diversified equity REIT investing mainly in office and retail properties,

restored its 45¢/sh. quarterly dividend after dropping to 25¢/sh. for one quarter to reflect expenses of a protracted battle and subsequent buyout of a dissident shareholder. April qtr. operating EPS fell 10% to 17¢/sh., due mainly to higher interest on \$4.2 mil. borrowed to repurchase shares. Rents and property operations are said to be flat, with some improvement

reported in offices in Portland and Houston. HRE expects to sell most properties west of the Mississippi sometime in the next two years and use funds to repurchase additional shares (it can buy another 235,000 shs. under current buyback approvals) and buy properties in the East. **Advice:** HRE is a Less Timely recovery selection in Portfolio Planner.

## Battle Over MLPs: Should Limited Partners Vote on New GPs?

Two tense legal duels are underway to decide whether limited partners who bought mortgage syndications from bankrupt Integrated Resources can vote on a successor to Integrated as fund managers.

At stake are management fees to be paid by master limited partnerships (MLPs) owning \$1.3 bil. mortgage assets. Two groups have agreed to pay Integrated \$85.1 mil. for the privilege of managing these mortgage assets.

Integrated argues that the partnership agreements give it the right to sell its general partnership (GP) interest to a successor GP without consulting the nearly 100,000 limited partners (LPs) who bought limited partnership interests.

So far Federal bankruptcy court Judge Howard C. Buschman II of New York City, who presides over Integrated's Ch. XI bankruptcy case, has sided with Integrated by approving Integrated's auction procedures that rule out any vote by LPs. The proposed GP sales still must be approved by the bankruptcy court but whether the bankruptcy court has the final say remains an open question. Details of the hotly contested actions:

**The AIM Funds:** Integrated agreed June 15 to sell its GP interest in four American Insured Mortgage (AIM) funds to Krupp Cos., a Boston based syndicator, for \$45.1 mil., payable \$38.6 mil. immediately plus \$6.5 mil. within one year. The purchase price equals 5.8% of \$773 mil. assets held by the AIM funds.

But CRI Inc., sponsor of two NYSE listed REITs which invest in FHA insured apartment mortgages, is mounting a

challenge to the Integrated-Krupp deal and plans to go over the heads of both Integrated and its bankruptcy court to take over control of the AIM funds. CRI registered with the S.E.C. a proposed exchange offer which would offer the 64,000 AIM fund LPs the option of exchanging their units for shares of either **CRI Insured Mortgage Assn., Inc.** (CMM:NYSE, not Ranked) or of a newly organized REIT, AIM Liquidating REIT, Inc., whose shares would also be listed on the NYSE.

Integrated quickly moved to have the bankruptcy court restrain CRI from making its offer to LPs, but Judge Buschman instead set a July 19 hearing on whether or not to issue a temporary restraining order.

CRI has been negotiating since last year to buy AIM's GP interests, offering at one point \$60 mil., but always insisted that LP approval must be part of the deal. Otherwise a new GP could be subsequently replaced by LPs in some future vote, CRI contended. Ironically, Krupp itself threatened to go over Integrated's heads and appeal directly to LPs when it appeared CRI might be the winning bidder.

The law is unclear on whether LPs should vote upon a successor GP, with most courts holding that the limited partnership agreement itself controls whether a vote is required. On this point CRI argues in a parallel lawsuit that Integrated, on the day before it filed for bankruptcy court protection on Feb. 13, 1990, amended the partnership agreement to provide that the management fee shall be reset by a disinterested arbiter if Integrated is removed as general partner by a vote of unitholders. Integrated disputes CRI's claim that this was a "cleverly disguised poison pill."

The AIM funds are: **American Insured Mortgage Investors 84** (AIMAZ:OTC); **Amer. Insured Mtg. Inv. Series 85** (AIMBZ:OTC); AIM 86 (not listed); and AIM 88 (not listed). **Advice:** RSR does not cover the AIM funds and has no opinion. CRI Insured Mtg. could be an important beneficiary if its exchange offer becomes effective. See RSR, June 8 for previous comment on CRI.

**American Real Estate Partners:** Integrated also agreed to sell its GP interests and about 10.3% of units in American Real Estate Partners (ACP:NYSE, C Rank) to an affiliate of Sterik Co. for \$40 mil.

Sterik, an Auburndale, Mass. owner of about 180 properties with about \$500 mil. fair value, counts Mersulam Riklis, the financier, among its general partners. This sale is subject to bankruptcy court approval and any higher bids, if any, but not to a vote by ACP unitholders.

In May two holders of about 107,000 ACP units, Edge Partners L.P. and Oppenheimer and Bigelow Income Fund I sued to force ACP to provide it with a unitholder list. They want to propose converting ACP to a REIT (RSR, May 25). **Advice:** We'd avoid ACP until identity of its future manager is clear.

**Congressional Curiosity:** Separately a House subcommittee on Telecommunications and Finance plans holding hearings next week on rollups, or mergers, of limited partnerships into MLPs. Chairman Edward Markey (D., Mass.) has asked the S.E.C. to comment by mid-July on how conflicts of interest may be mitigated in rollups, and whether current disclosure rules are adequate.







## Spinoffs: Chicago Milwaukee Spins Off Real Estate

Chicago Milwaukee Corp., now a closed end investment company, has completed spinning off its real estate into a new limited partnership, **Heartland Partners, L.P.**, which began trading on a when-issued basis on the ASE under the symbol HTL.WI. Once a railroad company, Chicago Milwaukee sold all rail assets in 1986; it is 21.9% owned by an investment group including Odyssey Partners, Jack Nash, New York City realty operator Peter Sharp, E.K. Zilkha, and others. A Chicago Milwaukee unit, Milwaukee Land Co.,

will be general partner. We will be including Heartland in RSR in future issues.

**Castle & Cooke Inc.** (CKE:NYSE) has postponed its planned spinoff of Dole Food Co. because of delays in getting I.R.S. approvals. The spinoff would leave CKE as a major Hawaiian and California land owner and developer. CKE also expressed fear that the current credit climate was unfriendly to a land developer.

**Marathon Realty Ltd.** will not be spun off as previously planned by Canadian Pacific Corp., the Canadian rail giant

(see RSR, May xx). CPC shareholders approved the spinoff in May but holders of a preferred stock issue won a court decision nullifying the spinoff on grounds it would reduce assets for preferred holders.

Hudson Bay Co., a major Canadian retailer, however plans spinning off its **Markborough Properties Inc.** subsidiary. Markborough estimates its properties have current market value of US\$2.47 bil., approx. the same size as Marathon. Hudson Bay is 79% controlled by Kenneth Thomson.

## MARKET PULSE: Two steps forward, one step back

In June realty stocks posted two weeks of solid overall gains only to be followed by two weeks of softening.

While there are few stellar performers among realty stocks as demonstrated by solid net declines in new highs, the group shows some signs of strength.

**High/low indicator:** Its not a question of "if" realty stocks will turn-around but "when." The stocks in our universe should benefit long before bad news has been completely wrung-out of the system. Long-term value oriented investors are certainly taking a hard look and many appear ready to strike, and some have already done so. However, only with the return of the small individual investor will we see new highs consistently out-pacing new lows.

|         | New   | New  | Net   | - % of All Stocks- |      |  |
|---------|-------|------|-------|--------------------|------|--|
| Week    | Highs | Lows | Highs | Highs              | Lows |  |
| Jun. 22 | 2     | 17   | -15   | 0.5                | 3.6  |  |
| Jun. 15 | 2     | 21   | -19   | 0.4                | 5.7  |  |
| Jun. 8. | 4     | 18   | -14   | 0.8                | 5.0  |  |
| Jun. 1  | 4     | 19   | -15   | 0.8                | 5.8  |  |
| May 25  | 5     | 23   | -18   | 0.8                | 5.9  |  |
| May 18  | 5     | 27   | -22   | 0.9                | 5.5  |  |
| May 11  | 5     | 28   | -23   | 1.2                | 5.3  |  |
| May 4   | 0     | 23   | -23   | 0.0                | 3.3  |  |
| Apr. 27 | 0     | 22   | -22   | 0.0                | 2.7  |  |

### NEW HIGHS

In the first four weeks of June nine new highs were made versus 48 new lows. Companies that continue to make new

highs on previous new include Centex Corp. (RSR, Apr. 27), Christiana Cos. (RSR, May 11), International Income Properties (RSR, Mar. 23), and Mission West Properties (RSR, Apr. 27)

International Income Properties shares, now trading at \$19.25/sh., are in the \$19.20-19.50/sh. value which IIP sees resulting from its planned asset sale (see RSR Feb. 23).

New additions to this group are: **American Health Properties; CRI Liquidating Trust; Major Realty; Nationwide Health Properties; and Wetterau Properties.**

American Health Properties and Nationwide Health Properties have consummated new stock offerings and are in excellent liquidity positions.

### NEW LOWS

Groups containing new lows placed by order of magnitude. Groups do not directly match to groupings in statistical tables. By groups and number of new lows in each:

**Equity REITs - 18:** Boddie-Noel Props., Bradley Realty, Chicago Dock, CleveTrust Rlty., Cousins Properties, Dial REIT, EastGroup Props., Eastover Corp., HMG Courtland Props., Healthvest, Medical Properties, Monmouth REIT, Mortgage Investments Plus, MSA Rlty., OneLiberty Props., Property Capital Trust, Rockefeller Ctr. Props., Weingarten.

**Homebuilders - 7:** Calton, J.M. Peters Co., Lennar, MDC Holdings, Oriole Homes A & B, Standard Pacific Corp.

**Mortgage lenders - 7:** Angeles Par-

tic. Mtg., Angeles Mortgage Trust, Arizona Land Income, BRT Rlty., Capital Housing & Mtg., Commonwealth Mortgage L.P., CRI Insured Mtg. Assoc.,

**Realty Services/Syndicators - 4:** Angeles Corp. (and units), Grubb & Ellis Co., Major Group Inc. (was Radice).

**Investment/leaseback MLP's - 3:** CF Income Partners, Equitable Real Estate., Red Lion LP.

**Land Developers - 3:** Deltona Corp. Fairfield Communities, FPA Corp.

**Chapter XI - 2:** General. Development Corp., Southmark Corp.

**Developers - 4:** BTR Realty, Parkway Co., Perini Investment Properties, Vinland P:roperty.

**Advance/decline indicator:** These statistics have been most promising. Any sign of realty stocks return to favor would most likely first be seen in this category. Two consecutive weeks of positive gains proves inconclusive in determining if a rally in realty stocks is impending. Still any sustained improvement in this index would be a likely portent and should be closely followed.

|         | Net - % of All Stocks- |       |      |         |
|---------|------------------------|-------|------|---------|
| Week    | Adv.                   | Decl. | Adv. | Decl.   |
| Jun. 15 | 63                     | 79    | -16  | 2.1 3.1 |
| Jun. 8  | 71                     | 61    | +10  | 2.6 2.2 |
| Jun. 1  | 76                     | 66    | +10  | 2.3 3.1 |
| May 25  | 64                     | 77    | -13  | 2.1 3.1 |
| May 18  | 62                     | 87    | -25  | 2.0 3.4 |
| May 11  | 68                     | 74    | -6   | 2.0 3.5 |
| May 4   | 61                     | 66    | -5   | 1.9 2.8 |







## MARKET STATS: KEY DATA FROM OUR MONTHLY COMPUTERIZED MARKET SURVEY

## Highest Dividend Yields

Abnormally high dividend yields may indicate the market is expecting a dividend cut in the near future. Mortgage lending REITs, especially the CMOREITs, lead this category. Liquidating entities and REITs with court-ordered dividends are excluded from the listings. REITs with the highest current yields:

## Highest Yielding REITs

|                           |      |
|---------------------------|------|
| 1. Asset Investors        | 24.0 |
| 2. American Realty        | 22.1 |
| 3. Rymac Mtg. Invesments  | 20.6 |
| 4. Income Opportunity Tr. | 19.8 |
| 5. Trammell Crow RE       | 19.3 |
| 6. American SW Mtg,       | 18.6 |
| 7. Medical Properties     | 18.1 |
| 8. Health Equity Prop,    | 17.6 |
| 9. TIS Mortgage Inv. LP   | 17.4 |
| 9. Resort Income Inv.     | 17.4 |

### Highest Yielding Companies

|    |                           |       |
|----|---------------------------|-------|
| 1. | Prime Motor Inns LP       | 26.4% |
| 2. | CF Income Partners LP     | 19.5  |
| 3. | American RE Partners LP   | 18.2  |
| 4. | Forum Retirement LP       | 16.8  |
| 5. | Equitable RE Shop. Ctr.LP | 16.0  |
| 6. | Red Lions Inns LP         | 15.4  |
| 7. | La Quinta Motor Inns LP   | 15.4  |
| 8. | Standard Pacific LP       | 14.8  |
| 9. | Shoppo Laurel Sh. Ctr. LP | 13.6  |
| 9. | UDC Universal Devlop LP   | 13.3  |

## Lowest Dividend Yields

Low dividend yields excluding non-dividend payers generally point toward the companies and REITs with the lowest cost of capital, and hence the highest expected growth rates. Low yield may signal a recent dividend cut.

### Lowest Yielding REITs

|                             |      |
|-----------------------------|------|
| 1. Hollywood Park Realty    | 0.5% |
| 2. Chicago Dock & Canal     | 2.0  |
| 3. Cousins Props.           | 4.1  |
| 4. Bay Meadows Oper.        | 4.5  |
| 5. Lomas & Nettleton Mtg.   | 5.3  |
| 6. International Inc. Props | 5.8  |
| 7. Sierra Capital Realty VI | 5.9  |
| 8. Nooney Realty Tr.        | 6.0  |
| 9. Washington REIT          | 6.2  |
| 10. ICM Property Investors  | 6.3  |
| 10. New Plan Realty Trust   | 6.3  |

### Lowest Yielding Companies

|                     |      |
|---------------------|------|
| 1. Tejon Ranch Co.  | 0.1% |
| 2. Santa Fe Pacific | 0.5  |
| 3. Oakwood Homes    | 0.8  |
| 4. Forest City B    | 1.0  |
| 4. Centex Corp.     | 1.0  |
| 5. Forest City A    | 1.1  |
| 6. MCA Inc.         | 1.2  |
| 7. PHM Corp.        | 1.4  |
| 7. Lennar Corp.     | 1.4  |
| 8. NVR LP           | 1.5  |
| 8. First Carolina   | 1.5  |

### Best Performing Cos.

The best and worst performing REITs and companies based on total return (dividend plus price change) for the past month and over the past year are as follows (excluding stocks selling below \$2 per share):

### Best Performing REITs

| Last Month                  |        |
|-----------------------------|--------|
| 1. vj-Mortgage & Realty Tr. | +24.4% |
| 2. Hollywood Park Realty    | +22.7  |
| 3. CV REIT                  | +19.1  |
| 4. INVG Mortgage Secs.      | +10.0  |
| 5. L&N Housing              | +8.8   |

## Last 12 Months

|                              |        |
|------------------------------|--------|
| 1. International Inc. Props. | +38.6% |
| 2. American Health Props.    | +30.3  |
| 3. Nationwide Health Props   | +29.3  |
| 4. Health Care Properties    | +16.4  |
| 5. Meditrust                 | +14.2  |

### Best Performing Companies/MLPs

|                            | Last Month |
|----------------------------|------------|
| 1. Countrywide Credit Ind. | +35.0%     |
| 2. Christiana Companies    | +20.0      |
| 3. Major Realty            | +16.7      |
| 3. National Realty         | +16.7      |
| 4. Forest City B           | +13.9      |

## Last 12 Months

1. Pacesetter Homes +117.6%

|                            |       |
|----------------------------|-------|
| 2. Continental Homes Hldg. | +56.8 |
| 3. Oakwood Homes           | +48.5 |
| 4. M/I Schottenstein Hms.  | +43.9 |
| 5. May Dep. Stores         | +43.6 |

### Worst Performing REITs

## Last Month

|                             |        |
|-----------------------------|--------|
| 1. Healthvest               | -20.8% |
| 2. VMS S/T Income           | -14.8  |
| 3. Chicago Dock & Canal Tr. | -14.3  |
| 4. BRT Realty               | -12.8  |
| 5. Health Equity Properties | -10.9  |

## Last 12 Months

|                           |        |
|---------------------------|--------|
| 1. Healthvest             | -81.0% |
| 2. Lomas & Nettleton Mtg. | -67.9  |
| 3. EQK Realty Inv.        | -62.8  |
| 4. Income Opportunity Tr. | -57.2  |
| 5. Sierra RE Equity 84    | -53.8  |

### Worst Performing Cos./MLPs

## Last Month

|                           |        |
|---------------------------|--------|
| 1. Fairfield Communities  | -50.0% |
| 2. UDC Universal Develop. | -29.6  |
| 3. Parkway Co.            | -25.5  |
| 4. Webb (Del) Corp.       | -13.9  |
| 4. Peters (JM) Co.        | -12.5  |

## Last 12 Months

|                           |        |
|---------------------------|--------|
| 1. vj-Lomas Financial     | -94.6% |
| 2. vj-Bay Financial Corp. | -92.8  |
| 3. vj-General Development | -90.7  |
| 4. Unicorp Amer.          | -87.3  |
| 5. Union Valley Corp.     | -83.3  |
| VJ=In Ch. XI bankruptcy.  |        |

## CURRENT ASSET VALUE COMPARISONS

|                   | DATE  | CURRENT<br>VALUE/<br>SHARE | % PRICE<br>TO APP.<br>VALUE |                     | DATE  | CURRENT<br>VALUE/<br>SHARE | % PRICE<br>TO APP.<br>VALUE |                                                                                                                                                                                                                                                                                                                                                       | DATE  | CURRENT<br>VALUE/<br>SHARE | % PRICE<br>TO APP.<br>VALUE |
|-------------------|-------|----------------------------|-----------------------------|---------------------|-------|----------------------------|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------------------|-----------------------------|
| QUALIFIED REITs   |       |                            |                             |                     |       |                            |                             |                                                                                                                                                                                                                                                                                                                                                       |       |                            |                             |
| BRE PROPERTIES #  | 7/89  | \$36.75                    | -28.6                       | SIERA CAP RLY VI#   | 12/89 | 8.82                       | -36.2                       | FOREST CITY-B#                                                                                                                                                                                                                                                                                                                                        | 1/90  | 91.80                      | -54.2                       |
| BURNHAM PAC PR#   | 12/89 | 18.00b                     | -15.3                       | SIERRA RE EQ83#     | 12/89 | 10.38                      | -56.6                       | FORUM RETIREMENT#                                                                                                                                                                                                                                                                                                                                     | 9/89  | 9.96                       | -76.2                       |
| CEDAR INCOME FD # | 12/89 | 7.39                       | -30.6                       | SIERRA RE EQ84#     | 12/89 | 7.44                       | -59.7                       | GRUB&ELLS REIT                                                                                                                                                                                                                                                                                                                                        | 12/89 | 6.98                       | -19.4                       |
| COPLEY PROPS #    | 12/89 | 22.43                      | -46.5                       | TRAML CROW REI#     | 12/89 | 10.77                      | -66.3                       | LA QUINTA MTR IN#                                                                                                                                                                                                                                                                                                                                     | 12/88 | 15.75b                     | -58.7                       |
| DUKE RLTY INVST # | 12/89 | 8.50                       | -45.6                       | USP RL EST INV#     | 12/89 | 8.25                       | -56.1                       | NEWHALL LAND                                                                                                                                                                                                                                                                                                                                          | 12/89 | 28.52                      | -2.3                        |
| EQK RLTY INV I #  | 12/89 | 12.89                      | -66.1                       | UTD DOMINN RLY#     | 12/89 | 20.50b                     | -22.0                       | PERINI INV PR#                                                                                                                                                                                                                                                                                                                                        | 3/90  | 24.34                      | -53.8                       |
| FEDERAL REALTY#   | 12/89 | 24.00b                     | -15.1                       | WASH RE (WRIT)#     | 12/89 | 19.00b                     | -7.9                        | PRIME MTR INN LP#                                                                                                                                                                                                                                                                                                                                     | 12/88 | 20.90b                     | -62.3                       |
| FIRST UNION RE#   | 12/89 | 24.25b                     | -35.6                       | WEINGARTEN RLY#     | 12/89 | 25.00b                     | 10.5                        | RED LIONS INNS #                                                                                                                                                                                                                                                                                                                                      | 12/88 | 17.00b                     | -19.9                       |
| INTL INCOME PR#   | 12/89 | 20.05                      | -4.0                        | WESTERN INV RE#     | 12/88 | 19.00b                     | -7.9                        | ROUSE CO#                                                                                                                                                                                                                                                                                                                                             | 12/89 | 34.80                      | -31.8                       |
| IRT PROPERTY CO#  | 12/89 | 14.5b                      | -17.2                       | AVERAGE (24 REITS)  |       |                            | -31.9                       | SHOPCO LAURL CTR#                                                                                                                                                                                                                                                                                                                                     | 12/88 | 11.40                      | -27.6                       |
| NEW PLAN RLY TR#  | 7/89  | 16.67                      | 2.7                         |                     |       |                            |                             | SOUTHWEST RLTY#                                                                                                                                                                                                                                                                                                                                       | 12/89 | 3.51                       | -64.4                       |
| PENN REIT#        | 8/89  | 27.5b                      | -19.1                       | OPERATING COMPANIES |       |                            |                             | AVERAGE (15 COMPANIES)                                                                                                                                                                                                                                                                                                                                |       |                            | -44.4                       |
| PRU RL CAPITAL #  | 12/89 | 1.70                       | -70.6                       | vj-BAY FINCL CORP   | 6/89  | 6.02                       | -88.6                       | Current market values of net assets (i.e., properties held) are reported publicly by companies. Values are estimated by management and concurred in by independent appraisers except for: New Plan Realty, management estimate only. Share values are fully diluted. a-Entity has not revalued mortgages. b-Estimated by RSR; not confirmed by Trust. |       |                            |                             |
| SANTA ANITA       | 12/89 | 34.25                      | -23.4                       | EQK GRN ACRES LP#   | 12/89 | 15.26                      | -16.4                       |                                                                                                                                                                                                                                                                                                                                                       |       |                            |                             |
| SIERA CAP RLY IV# | 12/89 | 7.94                       | -49.6                       | EQUITABLE RE SC #   | 12/88 | 10.22                      | -35.2                       |                                                                                                                                                                                                                                                                                                                                                       |       |                            |                             |
|                   |       |                            |                             | FOREST CITY-A#      | 1/90  | 91.80                      | -55.3                       |                                                                                                                                                                                                                                                                                                                                                       |       |                            |                             |

## TRACKING THE REAL ESTATE MUTUAL FUNDS

| 6/22/90                     | DISTRIBUTOR/<br>EXCHANGE | FUND<br>TYPE# | NET ASSET VALUE (NAV) |         | PAID    | IND.   | —CHANGE IN NAV— |          |
|-----------------------------|--------------------------|---------------|-----------------------|---------|---------|--------|-----------------|----------|
| FUND                        |                          |               | NAV                   | OFFER   | 12 MOS. | YIELD  | LAST MON.       | LAST YR. |
| OPEN-END FUNDS              |                          |               |                       |         |         |        |                 |          |
| EVERGREEN GLOBAL REAL EST.  | Evergreen Funds          | NL            | \$10.07               | \$10.07 | \$0.17  | 1.69%  | 5.56%           | 2.23%    |
| FIDELITY REAL ESTATE INV.   | Fidelity Mgmt.           | NL            | 9.06                  | 9.06    | 0.50    | 5.52%  | -1.09%          | -2.69%   |
| NATL. REAL ESTATE STOCK     | Natl. Secur. & Res.      | LD-7.75%      | 7.27                  | 7.71    | 0.52    | 7.15%  | -2.28%          | -13.45%  |
| NATL. REAL ESTATE INCOME    | Natl. Secur. & Res.      | LD-7.75%      | 6.98                  | 7.41    | 1.00    | 14.33% | -1.69%          | -25.51%  |
| TEMPLETON REAL EST. TR.-New | Templeton Dist.          | LD-9%         | 10.02                 | 10.95   | 0.08    | 0.80%  | 7.05%           | NA       |
| UNITED SER. REAL ESTATE     | Utd. Services            | NL            | 8.44                  | 8.44    | 0.37    | 4.38%  | -0.35%          | -17.66%  |
| USAA CORNERSTONE FUND       | USAA Invest.             | NL            | 18.21                 | 18.21   | 0.68    | 3.73%  | 0.66%           | 2.94%    |
| CLOSED-END FUNDS            |                          |               |                       |         |         |        |                 |          |
|                             |                          |               | PRICE                 | NAV     |         |        |                 |          |
| REAL EST. SECURITIES INCOME | AS-RIF                   | MKT           | \$5.75                | \$6.53  | 1.00    | 17.39% | -4.17%          | -36.11%  |

#—LD=LOAD; NL=NO LOAD; MKT=OPEN MKT.      PERCENT CHANGES BASED ON NAV      NA=NOT APPLICABLE; NEW FUND



# CORRECTED REALTY STOCK REVIEW

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## GROUP ACTION SUMMARY 6/20/90

| GROUP NO.                         | GROUP NAME                 | DIV | NO | PAY | DIV | TOTAL | SHARES (000) | BOOK VALUE | ANNUAL EARNINGS DIV. 12 MOS. | PRICE 6/20/90 | -TOTAL RET. 5/23/90 | FROM 6/21/89 RATIO | P/E    | ANN. YIELD TO BOOK | % PRICE ON BOOK | RET. MIL. | MKT VALUE \$ |         |
|-----------------------------------|----------------------------|-----|----|-----|-----|-------|--------------|------------|------------------------------|---------------|---------------------|--------------------|--------|--------------------|-----------------|-----------|--------------|---------|
| 1                                 | Property REITS             | 40  | 5  | 45  |     | 8742  | 11.43        | 0.93       | 0.90                         | 11.91         | 1.0                 | (11.5)             | 13.2   | 7.8                | 4.2             | 7.9       | 5494.7       |         |
| 2                                 | Leaseback REITS            | 11  | 2  | 13  |     | 7929  | 13.13        | 1.34       | 1.62                         | 12.17         | 1.8                 | (2.6)              | 7.5    | 11.0               | (7.3)           | 12.3      | 1583.4       |         |
| 3                                 | Property & Mtg. Comb.      | 15  | 2  | 17  |     | 5338  | 12.42        | 0.71       | 0.39                         | 6.52          | (0.7)               | (28.3)             | 16.8   | 10.9               | (47.5)          | 3.1       | 572.4        |         |
| 4                                 | Mortgage REITS             | 19  | 3  | 22  |     | 9366  | 11.93        | 1.02       | 0.46                         | 7.26          | 1.0                 | (11.4)             | 15.9   | 14.0               | (39.1)          | 3.8       | 1517.1       |         |
| 5                                 | Participating Mtg. REITS   | 5   | 3  | 8   |     | 17962 | 9.73         | 0.77       | (0.16)                       | 6.95          | 1.1                 | (18.9)             | 0.0    | 11.1               | (28.5)          | (1.7)     | 1100.1       |         |
| REIT AVERAGE                      |                            |     |    |     |     | 105   | 8923         | 11.78      | 0.95                         | 0.73          | 9.72                | 1.0                | (13.0) | 13.3               | 9.8             | (17.5)    | 8.1          | 10267.7 |
| 6                                 | Major Homebuilders         | 8   | 4  | 12  |     | 20887 | 12.24        | 0.31       | 1.93                         | 10.57         | (4.3)               | (24.2)             | 5.5    | 2.9                | (13.7)          | 15.8      | 2147.5       |         |
| 7                                 | Other Builders/Developers  | 5   | 22 | 27  |     | 7859  | 6.11         | 0.14       | 0.12                         | 5.44          | 0.8                 | (20.7)             | 45.5   | 2.6                | (11.0)          | 2.0       | 971.4        |         |
| 8                                 | Income Prop Bldr/Owner     | 16  | 6  | 22  |     | 9101  | 11.49        | 0.88       | 1.16                         | 13.78         | 3.4                 | (18.7)             | 11.9   | 6.4                | 19.9            | 10.1      | 3056.2       |         |
| 9                                 | Mortgage Banker/Finance    | 4   | 3  | 7   |     | 43195 | 3.67         | 0.35       | (3.43)                       | 10.07         | 2.4                 | (3.8)              | 0.0    | 3.4                | 174.5           | (93.6)    | 9857.4       |         |
| 10                                | Diversified Rlty & Holding | 8   | 4  | 12  |     | 38755 | 11.80        | 0.39       | (0.24)                       | 22.44         | (3.6)               | (4.2)              | 0.0    | 1.7                | 90.1            | (2.0)     | 16525.1      |         |
| 11                                | Rlty Svcs/Syndicators      | 0   | 3  | 3   |     | 8284  | 3.42         | 0.00       | (1.87)                       | 2.82          | (6.6)               | (41.1)             | 0.0    | 0.0                | (17.4)          | (54.8)    | 72.4         |         |
| 12                                | Manufactured Housing       | 3   | 3  | 6   |     | 12691 | 8.98         | 0.23       | 0.19                         | 11.21         | 0.4                 | 6.6                | 60.0   | 2.1                | 24.8            | 2.1       | 1041.3       |         |
| OTHER REALTY STOCKS AVERA         |                            |     |    |     |     | 89    | 17208        | 8.95       | 0.40                         | 0.23          | 11.15               | (0.3)              | (14.4) | 48.3               | 3.6             | 24.6      | 4.5          | 33671.3 |
| L                                 | Liquidating Companies      | 5   | 0  | 5   |     | 6323  | 8.50         | 2.72       | (0.51)                       | 5.23          | 4.2                 | (13.8)             | 0.0    | 52.1               | (38.5)          | (6.0)     | 146.6        |         |
| TOTAL/AVERAGE                     |                            |     |    |     |     | 199   | 12724        | 10.48      | 0.70                         | 0.50          | 10.38               | 0.3                | (13.7) | 20.6               | 6.7             | (1.0)     | 6.7          | 44085.6 |
| Dow Jones Industrials             |                            |     |    |     |     |       |              |            | 209.48                       | 2895.30       | 1.4                 | 17.5               | 13.8   | 3.7                |                 |           |              |         |
| Standard & Poor's 500             |                            |     |    |     |     |       |              |            | 21.67                        | 359.10        | (0.1)               | 12.1               | 16.6   | 3.4                |                 |           |              |         |
| Dow Jones Utilities               |                            |     |    |     |     |       |              |            | 17.26                        | 208.56        | (2.1)               | 1.7                | 12.1   | 7.0                |                 |           |              |         |
| Dow Jones Home Construction Group |                            |     |    |     |     |       |              |            |                              | 363.54        | (3.3)               | (31.0)             |        |                    |                 |           |              |         |
| Dow Jones Real Estate Group       |                            |     |    |     |     |       |              |            |                              | 524.62        | (3.7)               | (13.2)             |        |                    |                 |           |              |         |

Liquidating Cos. included only in Total Cos. and Market Value Industrials, S&P 500, Utilities, Home Construction & Real Estate Return not adjusted for dividends.

## QUALIFIED REAL ESTATE INVESTMENT TRUSTS

| RANK | NAME                | COMMENT/EXCHANGE/ADVICE | SYMBOL   | GRP | SHARES (000) | BOOK VALUE | ANN. DIV. | --EARNINGS-- MON 12 MO. | PRICE 6/20/90 | TOTAL RET. 5/23/90 | FROM 6/21/89 RATIO | P/E  | % ANN. YIELD TO BOOK | % PRICE ON BOOK | RETURN MIL. | MKT VAL |
|------|---------------------|-------------------------|----------|-----|--------------|------------|-----------|-------------------------|---------------|--------------------|--------------------|------|----------------------|-----------------|-------------|---------|
| A    | AMER HEALTH PROP#   | 12/8/89 NY              | AHE      | 2   | 14694        | 18.95      | 2.36      | MAR 2.60                | 23.75         | 6.1                | 30.3               | 9.1  | 9.9                  | 25.3            | 13.7        | 349.0   |
| NR   | AMER SW MTG INVMT   | 1/27/89 AS              | ASR      | 4   | 14326        | 9.76       | 0.72      | MAR 0.45                | 3.88 X        | (1.6)              | 9.6                | 8.6  | 18.6                 | (60.3)          | 4.6         | 55.5    |
| C    | AMERICAN REALTY     | 8/11/89 NY              | ARB      | 4   | 6356         | 15.00      | 0.80      | DEC 0.59                | 3.63          | 0.0                | (41.6)             | 6.1  | 22.1                 | (75.8)          | 3.9         | 23.0    |
| C    | ASSET INVESTORS     |                         | NY-AIC   | 4   | 13892        | 15.00      | 1.80      | S MAR 1.82              | 7.50 X        | (0.6)              | 5.7                | 4.1  | 24.0                 | (50.0)          | 12.1        | 104.2   |
| B    | P-BAY MEADOWS OPER  |                         | AS-CJ    | 1   | 5773         | 4.23       | 0.70      | MAR 0.57                | 15.63         | (2.3)              | (9.3)              | 27.4 | 4.5                  | 269.4           | 13.5        | 90.2    |
| NR   | BODDIE-NOEL PROP#   |                         | AS-BNP   | 2   | 2850         | 11.35      | 1.36      | MAR 1.32                | 10.25         | (1.2)              | (13.2)             | 7.8  | 13.3                 | (9.7)           | 11.6        | 29.2    |
| A    | BRADLEY RL EST #    | 10/20/89 AS             | BTR      | 1   | 4175         | 6.22       | 0.80      | S MAR 0.64              | 9.63 X        | 2.1                | (23.9)             | 15.0 | 8.3                  | 54.7            | 10.3        | 40.2    |
| B    | BRE PROPERTIES #    | 10/20/89 NY             | BRE      | 1   | 7891         | 21.29 \$   | 2.40      | APR 2.53 U              | 26.25 X       | 0.8                | (4.1)              | 10.4 | 9.1                  | 23.3            | 11.9        | 207.1   |
| C    | BRT REALTY          | 9/29/89 NY              | BRT      | 4   | 7347         | 14.24      | 1.20      | MAR 1.76                | 7.00 X        | (12.8)             | (45.0)             | 4.0  | 17.1                 | (50.8)          | 12.4        | 51.4    |
| A    | BURNHAM PAC PROP#   | 5/25/90 NY              | BPP      | 1   | 6058         | 14.85 \$   | 1.36      | MAR 1.78 D              | 15.25 X       | (1.8)              | (12.6)             | 8.6  | 8.9                  | 2.7             | 12.0        | 92.4    |
| NR   | CALIFORNIA REI      | 9/29/89 NY              | CT       | 1   | 9075         | 6.29       | 0.40      | MAR (0.31) U            | 2.75          | 4.8                | (25.9)             | 0.0  | 14.5                 | (56.3)          | (4.9)       | 25.0    |
| NR   | F-CAPITAL HSG&MTG   | 11/24/89 AS             | CAP      | 4   | 4982         | 8.76       | 0.75      | MAR 0.57                | 6.25 X        | (4.6)              | (3.7)              | 11.0 | 12.0                 | (28.7)          | 6.5         | 31.1    |
| C    | CAPSTEAD MTG CORP   |                         | NY-CMO   | 4   | 8700         | 18.45      | 2.28      | U MAR 1.82              | 14.75 X       | 3.9                | (5.7)              | 8.1  | 15.5                 | (20.1)          | 9.9         | 128.3   |
| NR   | F-CEDAR INCOME FD # | 4/12/90 OC              | CEDR     | 1   | 2329         | 8.05 \$    | 0.52      | MAR 0.38                | 5.13          | (8.9)              | 2.5                | 13.5 | 10.1                 | (36.3)          | 4.7         | 11.9    |
| B    | CHICAGO DOCK&CANL   | 3/10/89 OC              | DOCKS    | 1   | 5784         | 7.12       | 0.30      | JAN 1.10                | 15.00         | (14.3)             | (41.2)             | 13.6 | 2.0                  | 110.7           | 15.4        | 86.8    |
| C    | CLEVELAND TRST NY   |                         | OC-CTRS  | 1   | 1973         | 17.45      | 0.00      | MAR (0.77)              | 3.50          | 3.7                | (39.1)             | 0.0  | 0.0                  | (79.9)          | (4.4)       | 6.9     |
| NR   | COLUMBIA RE INVST   |                         | AS-CIV   | 4   | 5277         | 9.08       | 0.92      | MAR 0.90 D              | 6.75 X        | 3.4                | 5.8                | 7.5  | 13.6                 | (25.7)          | 9.9         | 35.6    |
| NR   | CONTL MTG&EQUITY    |                         | OC-CMETS | 3   | 3675         | 24.79      | 1.98      | MAR (1.50)              | 7.75          | (8.8)              | 8.1                | 0.0  | 25.5                 | (68.7)          | (6.1)       | 28.5    |
| B    | COPLEY PROPS #      | 5/25/90 AS              | COP      | 3   | 3949         | 15.93 \$   | 1.44      | MAR 1.30                | 12.00         | 0.0                | (15.3)             | 9.2  | 12.0                 | (24.7)          | 8.2         | 47.4    |
| C    | COUNTRYWIDE MTG     |                         | NY-CWM   | 4   | 13645        | 8.30       | 0.68      | MAR 0.60                | 4.00          | (5.9)              | (16.2)             | 6.7  | 17.0                 | (51.8)          | 7.2         | 54.6    |
| A    | COUSINS PROPS       | 3/10/89 OC              | COUS     | 1   | 17337        | 6.54       | 0.60      | MAR 1.18                | 14.75         | (1.7)              | (16.2)             | 12.5 | 4.1                  | 125.5           | 18.0        | 255.7   |
| NR   | CRI INS MTG ASSN    | 12/8/89 NY              | CMM      | 4   | 20121        | 10.69      | 1.08      | S MAR 0.95 S            | 8.13 X        | 1.8                | 2.0                | 8.6  | 13.3                 | (24.0)          | 8.9         | 163.5   |
| NR   | F-CRI LIQUIDATING   | 12/8/89 NY              | CFR      | 4   | 30426        | 11.97      | 1.26      | D MAR 1.17 U            | 12.13 X       | 4.8                | 13.1               | 10.4 | 10.4                 | 1.3             | 9.8         | 368.9   |
| C    | CV REIT INC         | 8/11/89 NY              | CVI      | 3   | 7227         | 11.57      | 0.00      | MAR 0.90                | 7.38          | 19.1               | (26.7)             | 8.2  | 0.0                  | (36.3)          | 7.8         | 53.3    |
| NR   | DEL-VAL FINCL       |                         | NY-DVL   | 4   | 6912         | 13.21      | 1.92      | S MAR 1.85              | 17.00 X       | (4.0)              | 9.4                | 9.2  | 11.3                 | 28.7            | 14.0        | 117.5   |
| B    | DIAL REIT INC #     | 5/25/90 NY              | DR       | 1   | 5322         | 17.31      | 1.68      | MAR 1.69                | 13.75         | (3.5)              | (19.9)             | 8.1  | 12.2                 | (20.6)          | 9.8         | 73.2    |
| B    | DUKE RLTY INVST #   | 10/27/89 NY             | DRE      | 1   | 8594         | 6.70 \$    | 0.68      | MAR 0.68 S              | 4.63          | 2.8                | (5.7)              | 6.8  | 14.7                 | (31.0)          | 10.1        | 39.7    |
| B    | EASTGROUP PROPS     | 12/8/89 AS              | EGP      | 1   | 2505         | 22.05      | 2.00      | D MAR 3.34              | 14.25         | (8.8)              | (31.9)             | 4.3  | 14.0                 | (35.4)          | 15.1        | 35.7    |
| B    | EASTOVER CORP       |                         | OC-EASTS | 3   | 1144         | 14.70      | 1.00      | D MAR 1.36              | 8.50          | (4.2)              | (23.2)             | 6.3  | 11.8                 | (42.2)          | 9.3         | 9.7     |
| C    | F-EQK RLTY INV I #  | 4/27/90 NY              | EKR      | 1   | 7589         | 14.53 \$   | 0.00      | MAR 1.41 D              | 4.38          | (5.4)              | (62.8)             | 3.1  | 0.0                  | (69.9)          | 9.7         | 33.2    |
| A    | FEDERAL REALTY#     | 6/22/90 NY              | FRT      | 1   | 16656        | 12.31 \$   | 1.40      | S MAR 1.92              | 20.38 X       | 1.1                | (10.2)             | 10.6 | 6.9                  | 65.5            | 15.6        | 339.4   |
| B    | FIRST UNION RE#     | 10/20/89 NY             | FUR      | 1   | 17440        | 9.22 \$    | 1.50      | S MAR 2.06              | 15.63         | 1.6                | (11.0)             | 7.6  | 9.6                  | 69.5            | 22.3        | 272.5   |
| NR   | GOLDEN CORRAL #     |                         | OC-GCRA  | 2   | 1480         | 9.38       | 1.04      | MAR 1.10                | 8.00          | 6.7                | 9.2                | 7.3  | 13.0                 | (14.7)          | 11.7        | 11.8    |
| A    | HEALTH CARE PRP#    | 12/22/89 NY             | HCP      | 2   | 11480        | 23.45      | 3.01      | MAR 3.31                | 31.13         | 3.3                | 16.4               | 9.4  | 9.7                  | 32.7            | 14.1        | 357.3   |
| B    | HEALTH CARE REIT    | 6/22/90 AS              | HCN      | 4   | 6132         | 12.25      | 1.72      | MAR 1.78                | 13.13         | 7.1                | 3.1                | 7.4  | 13.1                 | 7.1             | 14.5        | 80.5    |
| D    | HEALTH EQUITY PR#   | 12/8/89 NY              | EOP      | 2   | 3622         | 12.62      | 1.08      | D MAR 1.67              | 6.13          | (10.9)             | (30.5)             | 3.7  | 17.6                 | (51.5)          | 13.2        | 22.2    |
| D    | HEALTHVEST #        | 8/25/89 AS              | HVT      | 2   | 10773        | 8.30       | 0.00      | DEC 1.74 D              | 2.38          | (20.8)             | (81.0)             | 1.4  | 0.0                  | (71.4)          | 21.0        | 25.6    |
| C    | HLTH & REHAB PRP#   | 12/22/89 NY             | HRP      | 2   | 15998        | 8.76       | 1.16      | MAR 1.20                | 9.00          | 2.9                | 11.2               | 7.5  | 12.9                 | 2.7             | 13.7        | 144.0   |
| C    | HMG/COURTLND PROP   | 9/29/89 AS              | HMG      | 1   | 1216         | 17.77      | 0.60      | S MAR (1.26)            | 7.88 X        | (10.8)             | (18.3)             | 0.0  | 7.6                  | (55.7)          | (7.1)       | 9.6     |
| C    | P-HOLLYWOOD PK RLTY | 2/24/89 OC              | HTRFZ    | 1   | 3956         | (1.16)     | 0.13      | MAR (1.84) U            | 27.00         | 22.7               | 0.5                | 0.0  | 0.5                  | 0.0             | 0.0         | 106.8   |
| NR   | HOMEPLEX MTG INV    |                         | NY-HPX   | 4   | 9675         | 9.07       | 0.50      | MAR 0.73                | 3.25          | 0.0                | (14.3)             | 4.5  | 15.4                 | (64.2)          | 8.0         | 31.4    |
| B    | HRE PROPERTIES #    | 6/22/90 NY              | HRE      | 1   | 5407         | 26.13      | 1.80      | U APR 2.28 U            | 16.75         | 5.5                | (21.5)             | 7.3  | 10.7                 | (35.9)          | 8.7         | 90.6    |
| B    | ICM PROP INVSTR #   | 6/22/90 NY              | ICM      | 3   | 5476         | 13.64      | 0.48      | MAR 0.79                | 7.63          | 5.2                | (17.9)             | 9.7  | 6.3                  | (44.1)          | 5.8         | 41.8    |
| NR   | F-INCOME OPP RLTY   |                         | AS-IOT   | 3   | 3724         | 11.94      | 0.62      | MAR (1.66)              | 3.13          | (10.7)             | (57.2)             | 0.0  | 19.8                 | (73.8)          | (13.9)      | 11.6    |
| A    | INTL INCOME PR#     | 4/28/89 AS              | IIP      | 1   | 16374        | 9.79 \$    | 1.12      | MAR 2.76 U              | 19.25         | 3.4                | 38.6               | 7.0  | 5.8                  | 96.6            | 28.2        | 315.2   |
| NR   | INVG MTG SECS       |                         | OC-INVG  | 4   | 682          | 26.25      | 1.40      | S DEC (2.70)            | 8.25          | 10.0               | (11.4)             | 0.0  | 17.0                 | (68.6)          | (10.3)      | 5.6     |



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| RANK | NAME                | COMMENT/EXCHANGE/<br>ADVICE SYMBOL | GRP | SHARES<br>(000) | BOOK<br>VALUE | ANN.<br>DIV. | --EARNINGS--<br>MON 12 MO. | PRICE<br>6/20/90 | TOTAL RET.<br>5/23/90 | FROM<br>6/21/89 | P/E<br>RATIO | % ANN.<br>YIELD | % PRICE<br>TO BOOK | RETURN<br>ON BOOK | MKT<br>VAL |
|------|---------------------|------------------------------------|-----|-----------------|---------------|--------------|----------------------------|------------------|-----------------------|-----------------|--------------|-----------------|--------------------|-------------------|------------|
| A    | IHT PROPERTY CO#    | 6/22/90 NY-IRT                     | 1   | 12102           | 9.02 \$       | 1.16         | MAR                        | 1.08             | 12.00                 | 2.1             | (7.6)        | 11.1            | 9.7                | 33.0              | 12.0       |
| B    | KOGER EQUITY INC#   | 3/10/89 AS-KE                      | 1   | 14313           | 18.70         | 1.80         | MAR                        | 1.89             | 18.25                 | 6.6             | 2.2          | 9.7             | 9.9                | (2.4)             | 10.1       |
| C    | L&N HOUSING         | NY-LHC                             | 5   | 2200            | 17.50         | 1.44         | D MAR                      | 0.17             | 10.25 X               | 8.8             | (14.1)       | 60.3            | 14.0               | (41.4)            | 1.0        |
| B    | LANDSING PACIFIC#   | 10/20/89 AS-LPF                    | 1   | 6070            | 19.10         | 0.80         | MAR                        | 0.75             | 8.50 X                | 7.1             | 11.0         | 11.3            | 9.4                | (55.5)            | 3.9        |
| NR   | LINCOLN NC RL FND   | AS-LRF                             | 3   | 1998            | 11.30         | 0.60         | MAR                        | (0.83)           | 6.75                  | (3.6)           | (14.8)       | 0.0             | 8.9                | (40.3)            | (7.3)      |
| NR   | F-LINPRO SPCFD PROP | AS-LPO                             | 1   | 1856            | 5.81          | 0.00         | MAR                        | (3.24)           | 1.25                  | 25.0            | (41.2)       | 0.0             | 0.0                | (78.5)            | (55.8)     |
| D    | LOMAS & NET MTG     | 5/11/90 NY-LOM                     | 4   | 11704           | 17.92         | 0.21         | MAR                        | (3.77)           | 4.00                  | 3.2             | (67.9)       | 0.0             | 5.3                | (77.7)            | (21.0)     |
| NR   | MEDICAL PROPS       | AS-MPP                             | 2   | 2369            | 10.63         | 1.20         | S MAR                      | 0.77             | 6.63                  | 0.0             | (10.6)       | 8.6             | 18.1               | (37.7)            | 7.2        |
| C    | MEDITRUST #         | 12/22/89 NY-MT                     | 2   | 18721           | 16.05         | 2.31         | U MAR                      | 2.31             | 18.88                 | 7.1             | 14.2         | 8.2             | 12.2               | 17.6              | 14.4       |
| C    | F-MELLON PART MTG   | 8/25/89 OC-PMPTS                   | 5   | 8645            | 9.15          | 0.56         | MAR                        | 0.69             | D 5.00                | 5.3             | (23.3)       | 7.2             | 11.2               | (45.4)            | 7.5        |
| C    | MERRY LAND & INV    | OC-MERY                            | 3   | 9678            | 6.92          | 0.40         | MAR                        | 0.84             | 4.25 X                | (10.8)          | (20.8)       | 5.1             | 9.4                | (38.6)            | 12.1       |
| B    | MGI PROPERTIES #    | 2/23/90 NY-MGI                     | 1   | 9401            | 17.71         | 1.12         | S MAY                      | 1.31             | 11.13                 | 0.0             | (18.4)       | 8.5             | 10.1               | (37.2)            | 7.4        |
| C    | MIP PROPERTIES #    | 8/25/89 AS-MIP                     | 3   | 9020            | 8.24          | 0.40         | MAR                        | 0.80             | 3.75 X                | 2.7             | (40.7)       | 4.7             | 10.7               | (54.5)            | 9.7        |
| B    | MONMOUTH REIT #     | 1/27/89 OC-MNRTS                   | 3   | 1949            | 4.54          | 0.70         | S DEC                      | 0.65             | 5.25                  | (4.5)           | 3.5          | 8.1             | 13.3               | 15.6              | 14.3       |
| C    | MSA REALTY CORP #   | 6/22/90 AS-SSS                     | 1   | 8647            | 6.31          | 0.60         | S MAR                      | 0.36             | D 6.25 X              | 4.5             | (24.9)       | 17.4            | 9.6                | (1.0)             | 5.7        |
| E    | VJ-MTG & RLTY TRUST | 4/27/90 NY-MRT                     | 3   | 11076           | 17.04         | 0.00         | MAR                        | 1.79             | 7.00                  | 24.4            | (51.4)       | 3.9             | 0.0                | (58.9)            | 10.5       |
| B    | NATIONWIDE HLTH #   | 12/8/89 NY-NHP                     | 2   | 11195           | 19.06         | 1.88         | MAR                        | 2.28             | 15.38                 | 2.5             | 29.3         | 6.7             | 12.2               | (19.3)            | 12.0       |
| NR   | NATL INCOME RLTY    | 3/24/89 OC-NIRTS                   | 3   | 3678            | 27.38         | 1.05         | MAR                        | (2.05)           | 8.50                  | (5.6)           | (9.0)        | 0.0             | 12.4               | (69.0)            | (7.5)      |
| A    | NEW PLAN RLY TR#    | 5/25/90 NY-NPR                     | 1   | 34846           | 8.49 \$       | 1.08         | U APR                      | 1.02             | S 17.13 X             | 3.1             | 12.7         | 16.8            | 6.3                | 101.7             | 12.0       |
| NR   | F-NOONEY RLTY TR#   | OC-NRTI                            | 1   | 867             | 16.82         | 0.48         | MAR                        | 0.48             | 8.00 X                | 1.5             | (5.6)        | 16.7            | 6.0                | (52.4)            | 2.9        |
| C    | ONE LIBERTY PR#     | 6/23/89 AS-OLP                     | 2   | 1339            | 11.97         | 0.00         | MAR                        | 0.45             | U 9.50                | (6.2)           | (34.5)       | 21.1            | 0.0                | (20.6)            | 3.8        |
| A    | PENN REIT#          | 5/25/90 AS-PEI                     | 1   | 8215            | 9.90 \$       | 1.72         | FEB                        | 1.68             | 22.25                 | 6.0             | 3.0          | 13.2            | 7.7                | 124.7             | 17.0       |
| NR   | PITTS & WVA RR      | AS-PW                              | 2   | 1510            | 6.07          | 0.52         | MAR                        | 0.56             | S 5.63 X              | 2.3             | 5.1          | 10.0            | 9.2                | (7.3)             | 9.2        |
| D    | PRESIDENTL RL-A#    | AS-PDLA                            | 3   | 479             | 3.70          | 0.80         | MAR                        | 1.13             | D 5.88 X              | 3.4             | (42.6)       | 5.2             | 13.6               | 58.8              | 30.5       |
| D    | PRESIDENTL RL-B#    | AS-PDLB                            | 3   | 2856            | 3.70          | 0.80         | MAR                        | 1.13             | D 5.63 X              | (4.9)           | (44.6)       | 5.0             | 14.2               | 52.0              | 30.5       |
| B    | PROPERTY CAPITAL    | AS-PCT                             | 3   | 9947            | 13.79         | 0.88         | APR                        | 2.36             | 11.00 X               | (5.5)           | (24.5)       | 4.7             | 8.0                | (20.2)            | 17.1       |
| A    | PROPERTY TR AMER#   | 9/29/89 NY-PTA                     | 1   | 5071            | 10.38         | 0.84         | MAR                        | 0.64             | 8.13                  | (1.5)           | (10.4)       | 12.7            | 10.3               | (21.7)            | 6.2        |
| B    | F-PRU RL CAPITAL #  | NY-PRT                             | 1   | 11135           | 1.40 \$       | 0.00         | ---                        | 0.00             | 0.50                  | (20.0)          | (60.0)       | 0.0             | 0.0                | (64.3)            | 0.0        |
| B    | F-PRU RL INCOME #   | NY-PRTPR                           | 1   | 11135           | 8.00          | 0.69         | MAR                        | 0.69             | S 5.25                | (2.3)           | (10.3)       | 7.6             | 13.1               | (34.4)            | 8.6        |
| NR   | RAC MTG INVESTMT    | NY-RMR                             | 4   | 14450           | 8.49          | 0.60         | S MAR                      | 0.46             | 4.50                  | 2.9             | 1.9          | 9.8             | 13.3               | (47.0)            | 5.4        |
| B    | REALTY REFUND       | NY-RRF                             | 4   | 1021            | 18.29         | 1.72         | APR                        | 1.72             | 14.00 X               | 3.1             | 8.4          | 8.1             | 12.3               | (23.5)            | 9.4        |
| C    | REALTY SOUTH        | AS-RSI                             | 3   | 2098            | 10.12         | 0.36         | MAR                        | (0.65)           | 3.63                  | 0.0             | (35.1)       | 0.0             | 9.9                | (64.2)            | (6.4)      |
| B    | REIT OF CALIF#      | 10/20/89 NY-RCT                    | 1   | 7368            | 12.44         | 1.42         | S MAR                      | 1.59             | 15.00                 | 4.3             | (1.4)        | 9.4             | 9.5                | 20.6              | 12.8       |
| NR   | RESIDENTIAL MTG     | 5/25/90 AS-RMI                     | 4   | 4220            | 7.90          | 0.00         | MAR                        | 0.04             | 1.63                  | 0.0             | 18.2         | 40.6            | 0.0                | (79.4)            | 0.5        |
| NR   | F-RESORT INCOME INV | 8/25/89 AS-RII                     | 5   | 4156            | 11.45         | 1.50         | MAR                        | 1.49             | 8.63                  | 1.5             | (6.2)        | 5.8             | 17.4               | (24.7)            | 13.0       |
| A    | ROCK CTR PROPS #    | 4/12/90 NY-RCP                     | 5   | 37510           | 16.14         | 1.88         | S MAR                      | 1.84             | 18.50                 | 0.7             | 5.8          | 10.1            | 10.2               | 14.6              | 11.4       |
| NR   | RPS REALTY TRUST    | 12/8/89 NY-RPS                     | 5   | 29622           | 6.78          | 0.80         | DEC                        | 0.82             | 5.88                  | 0.0             | 7.1          | 7.2             | 13.6               | (13.3)            | 12.1       |
| NR   | RYMAC MTG INVSTMT   | AS-RM                              | 4   | 5364            | 8.11          | 1.60         | S MAR                      | 0.85             | D 7.75                | 5.1             | 5.4          | 9.1             | 20.6               | (4.4)             | 10.5       |
| A    | P-SANTA ANITA       | 4/28/89 NY-SAR                     | 1   | 11030           | 10.45 \$      | 2.08         | S MAR                      | 1.49             | 26.25                 | 0.0             | (8.6)        | 17.6            | 7.9                | 151.2             | 14.3       |
| NR   | F-SIERA CAP RLY IV# | AS-SZD                             | 1   | 7466            | 7.88 \$       | 0.30         | S MAR                      | 0.35             | 4.00 X                | 1.9             | (16.1)       | 11.4            | 7.5                | (49.2)            | 4.4        |
| NR   | F-SIERA CAP RLY VI# | AS-SZF                             | 1   | 3526            | 8.06 \$       | 0.33         | S MAR                      | 0.27             | 5.63 X                | (5.8)           | 5.3          | 20.8            | 5.9                | (30.2)            | 3.3        |
| NR   | F-SIERA RE EQ83#    | OC-SETBS                           | 1   | 3032            | 7.21 \$       | 0.35         | MAR                        | 0.09             | 4.50                  | 2.9             | (31.4)       | 50.0            | 7.8                | (37.6)            | 1.2        |
| NR   | F-SIERA RE EQ84#    | OC-SETC                            | 1   | 4887            | 6.76 \$       | 0.00         | MAR                        | 0.09             | 3.00                  | 0.0             | (53.8)       | 33.3            | 0.0                | (55.6)            | 1.3        |
| B    | SIZELER PROP INV#   | 2/24/89 NY-SIZ                     | 1   | 3523            | 18.87         | 1.56         | MAR                        | 1.31             | D 13.50               | (1.8)           | (4.4)        | 10.3            | 11.6               | (28.5)            | 6.9        |
| C    | STORAGE EQUITIES    | NY-SEQ                             | 1   | 10943           | 14.69         | 0.80         | MAR                        | 1.15             | 8.00 X                | 0.9             | (30.5)       | 7.0             | 10.0               | (45.5)            | 7.8        |
| NR   | TIS MTG INVSTMT     | NY-TIS                             | 4   | 8100            | 7.90          | 1.28         | S MAR                      | 0.97             | 7.38                  | (1.7)           | (2.9)        | 7.6             | 17.4               | (6.6)             | 12.3       |
| C    | F-TRAML CROW REI#   | NY-TCR                             | 1   | 9075            | 10.18 \$      | 0.70         | MAR                        | 0.94             | 3.63                  | (6.5)           | (24.8)       | 3.9             | 19.3               | (64.4)            | 9.2        |
| NR   | F-TRANSCONTL RLTY # | NY-TCI                             | 3   | 12766           | 11.85         | 0.63         | MAR                        | 0.24             | D 2.88                | 0.0             | (52.4)       | 12.0            | 21.9               | (75.7)            | 2.0        |
| A    | UNIV HEALTH RLTY#   | 12/8/89 NY-UHT                     | 2   | 7047            | 14.14         | 1.48         | S MAR                      | 1.73             | 11.63 X               | 1.0             | (1.1)        | 6.7             | 12.7               | (17.8)            | 12.2       |
| C    | USD RL EST INV#     | AS-URT                             | 1   | 3880            | 7.42 \$       | 0.60         | MAR                        | 0.40             | 3.63                  | 0.0             | (35.6)       | 9.1             | 16.6               | (51.1)            | 5.4        |
| A    | UTD DOMINL RLY#     | 10/27/89 NY-UDR                    | 1   | 11621           | 13.87 \$      | 1.24         | MAR                        | 1.33             | 16.00                 | 0.8             | (4.3)        | 12.0            | 7.8                | 15.4              | 9.6        |
| NR   | F-VMS HOTEL INVSTMT | AS-VHT                             | 5   | 9863            | 5.20          | 0.00         | MAR                        | (2.65)           | 1.38                  | (26.7)          | (65.1)       | 0.0             | 0.0                | (73.6)            | (51.0)     |
| NR   | VMS MTG INVSTMT FD  | 11/24/89 NY-VMG                    | 5   | 39709           | 4.75          | 0.00         | MAR                        | (2.90)           | 1.63                  | (23.5)          | (69.4)       | 0.0             | 0.0                | (65.8)            | (61.1)     |
| NR   | VMS S/T INCOME      | AS-VST                             | 4   | 6918            | 7.64          | 0.00         | MAR                        | (0.55)           | 2.88                  | (14.8)          | (50.5)       | 0.0             | 0.0                | (62.4)            | (7.2)      |
| NR   | VMS STRATEGIC LAND  | OC-VLANS                           | 5   | 11994           | 6.85          | 0.00         | MAR                        | (0.77)           | 4.38                  | 6.1             | (34.2)       | 0.0             | 0.0                | (36.1)            | (11.2)     |
| A    | WASH RE (WRI)#      | 4/21/89 AS-WRE                     | 1   | 15482           | 7.35 \$       | 1.08         | MAR                        | 1.18             | 17.50 X               | 0.1             | (6.6)        | 14.8            | 6.2                | 138.1             | 16.1       |
| D    | WEDGESTONE FINCL    | 8/11/89 NY-WDG                     | 4   | 5795            | 4.18          | 0.00         | MAR                        | (1.98)           | 2.00                  | 33.3            | (27.3)       | 0.0             | 0.0                | (52.2)            | (47.4)     |
| A    | WEINGARTEN RLY#     | 5/25/90 NY-WRI                     | 1   | 16490           | 16.11 \$      | 1.88         | MAR                        | 2.06             | 27.63 X               | 1.2             | 3.8          | 13.4            | 6.8                | 71.5              | 12.8       |
| A    | WESTERN INV RE#     | 10/20/89 AS-WIR                    | 1   | 15969           | 14.73 \$      | 1.44         | MAR                        | 1.53             | 17.50                 | 0.7             | 0.8          | 11.4            | 8.2                | 18.8              | 10.4       |

## COMPANIES AND MASTER LIMITED PARTNERSHIPS

|    |                      |                |    |       |         |      |       |        |          |        |        |      |       |        |         |       |
|----|----------------------|----------------|----|-------|---------|------|-------|--------|----------|--------|--------|------|-------|--------|---------|-------|
| NR | ABRAMS INDS INC      | OC-ABRI        | 10 | 2994  | 6.00    | 0.20 | S APR | 0.51   | D 4.88 X | 12.6   | 0.2    | 9.6  | 4.1   | (18.8) | 8.5     | 14.6  |
| C  | LP-AMER RE PARTNERS  | 1/12/90 NY-ACP | 8  | 14372 | 17.37   | 2.00 | S MAR | 1.85   | 11.00    | (3.3)  | (11.1) | 5.9  | 18.2  | (36.7) | 10.7    | 158.1 |
| L  | AMERICANA HOTEL      | NY-AHR         | 1  | 4920  | 9.68    | 8.00 | MAR   | (0.11) | 5.88     | 14.6   | (5.1)  | 0.0  | 136.2 | (39.3) | (1.1)   | 28.9  |
| C  | AMREP CORP           | 5/25/90 NY-AXR | 7  | 6618  | 10.13   | 0.00 | JAN   | (0.05) | 8.00     | 8.5    | (1.5)  | 0.0  | 0.0   | (21.0) | (0.5)   | 52.9  |
| NR | ANGELES CORP         | AS-ANG         | 11 | 3620  | 6.49    | 0.00 | MAR   | (1.90) | 4.75     | (9.5)  | (32.1) | 0.0  | 0.0   | (26.8) | (29.3)  | 17.2  |
| E  | VJ-BAY FINCL CORP    | NY-BAY         | 8  | 3851  | 0.24 \$ | 0.00 | SEP   | (7.47) | 0.69     | (26.7) | (92.8) | 0.0  | 0.0   | 186.7  | (312.5) | 2.6   |
| C  | LP-BURGER KING INV # | 1/12/90 NY-BKP | 8  | 4635  | 16.93   | 1.72 | MAR   | 1.73   | 13.00 X  | (2.3)  | (0.4)  | 7.5  | 13.2  | (23.2) | 10.2    | 60.3  |
| C  | CALPROP CORP         | AS-CPP         | 7  | 4630  | 9.22    | 0.00 | MAR   | 0.86   | 7.13     | 11.8   | (10.4) | 8.3  | 0.0   | (22.7) | 9.3     | 33.0  |
| C  | CALTON INC           | NY-CN          | 7  | 24544 | 2.69    | 0.00 | FEB   | (0.12) | 0.56     | (18.2) | (77.5) | 0.0  | 0.0   | (79.1) | (4.5)   | 13.8  |
| NR | CENTENNIAL GROUP     | AS-CEQ         | 10 | 26200 | 5.31    | 0.00 | MAR   | (0.32) | D 0.88   | (12.5) | (58.8) | 0.0  | 0.0   | (83.5) | (6.0)   | 22.9  |
| A  | CENTEX CORP          | 4/27/90 NY-CTX | 6  | 15073 | 28.77   | 0.40 | MAR   | 4.02   | 39.75 X  | (6.8)  | 10.0   | 9.9  | 1.0   | 38.2   | 14.0    | 599.2 |
| C  | LP-CF INCOME PTNRS # | 1/12/90 NY-CFI | 8  | 13331 | 6.49    | 1.00 | MAR   | 0.86   | 5.13     | 0.0    | (19.7) | 6.0  | 19.5  | (21.0) | 13.3    | 68.3  |
| NR | CHAMPION ENTRPRS     | AS-CHB         | 12 | 6577  | 4.99    | 0.00 | FEB   | (1.97) | D 3.50   | 47.4   | (9.7)  | 0.0  | 0.0   | (29.9) | (39.5)  | 23.0  |
| C  | CHRISTIANA COS       | 5/11/90 NY-CST | 7  | 5192  | 5.79    | 0.00 | MAR   | 0.51   | 12.75    | 20.0   | 41.7   | 25.0 | 0.0   | 120.2  | 8.8     | 66.2  |
| B  | CLAYTON HOMES        | 5/25/90 NY-CMH | 12 | 15836 | 6.31    | 0.00 | MAR   | 1.11   | 10.50    | (6.7)  | 18.3   | 9.5  | 0.0   | 66.4   | 17.6    | 166.3 |
| NR | CONGRESS ST PROPS    | OC-CSTP        | 10 | 1075  | 12.01   | 0.00 | FEB   | (0.70) | 3.75     | 7.1    | (37.5) | 0.0  | 0.0   | (68.8) | (5.8)   | 4.0   |
| C  | CONTL HMS HOLDING    | OC-CONH        | 7  | 3515  | 8.14    | 0.00 | FEB   | 0.87   | 7.25     | 11.5   | 56.8   | 8.3  | 0.0   | (10.9) | 10.7    | 25.5  |
| B  | COUNTRYWIDE CRDT     | 2/24/89 NY-CCR | 9  | 17167 | 6.84    | 0.28 | S MAY | 0.84   | U 8.88 X | 35.0   | 16.7   | 10.6 | 3.2   | 29.8   | 12.3    | 152.4 |
| D  | COVINGTON DEVLPMT    | OC-COVT        | 7  | 13957 | 0.86    | 0.00 | MAR   | 0.21   | 0.69     | 0.0    | (45.0) | 3.3  | 0.0   | (20.0) | 24.4    | 9.6   |



| RANK | NAME                  | COMMENT/EXCHANGE/<br>ADVICE | SYMBOL   | GRP | SHARES<br>(OOO) | BOOK<br>VALUE | ANN.<br>DIV. | --EARNINGS--<br>MON 12 MO. | PRICE<br>6/20/90 | TOTAL RET. FROM<br>5/23/90 | P/E<br>6/21/89 RATIO | % ANN.<br>YIELD | % PRICE<br>TO BOOK | RETURN<br>ON BOOK | MKT<br>BOOK | VAL<br>MIL. \$ |
|------|-----------------------|-----------------------------|----------|-----|-----------------|---------------|--------------|----------------------------|------------------|----------------------------|----------------------|-----------------|--------------------|-------------------|-------------|----------------|
| NR   | FIRST CAROLINA        |                             | OC-FCAR  | 10  | 630             | 34.33         | 0.50         | MAR 2.53 D                 | 34.00            | (2.9)                      | 15.0                 | 13.4            | 1.5                | (1.0)             | 7.4         | 21.4           |
| B    | FLEETWOOD ENTER       | 9/25/89                     | NY-FLE   | 12  | 22557           | 18.23         | 0.84 U       | APR 2.42 D                 | 27.88            | 0.5                        | 7.5                  | 11.5            | 3.0                | 52.9              | 13.3        | 628.8          |
| B    | FOREST CITY-A#        | 9/15/89                     | AS-FCEA  | 8   | 5102            | 32.27 \$      | 0.46 U       | JAN 5.34                   | 41.00            | 10.8                       | (20.3)               | 7.7             | 1.1                | 27.1              | 16.5        | 209.2          |
| C    | FOREST CITY-B#        | 9/15/89                     | AS-FCEB  | 8   | 3890            | 32.27 \$      | 0.40 U       | JAN 5.34                   | 42.00            | 13.9                       | (18.5)               | 7.9             | 1.0                | 30.2              | 16.5        | 163.4          |
| B    | LP- FORUM RETIREMENT# | 6/14/89                     | AS-FRL   | 8   | 8742            | 8.49 \$       | 0.40 U       | MAR 0.36 U                 | 2.38             | 18.8                       | (35.7)               | 6.6             | 16.8               | (72.0)            | 4.2         | 20.8           |
| NR   | FPA CORP              | 4/27/90                     | AS-FPO   | 7   | 4011            | 4.06          | 0.00         | MAR (5.33)                 | 1.13             | 12.5                       | (71.0)               | 0.0             | 0.0                | (72.3)            | (131.3)     | 4.5            |
| E    | VJ- GENERAL DEVLPMT   | 5/25/90                     | NY-GDV   | 6   | 8462            | 19.58         | 0.00         | SEP 0.42                   | 1.25             | 11.1                       | (90.7)               | 3.0             | 0.0                | (93.6)            | 2.1         | 10.6           |
| B    | LP- GOULD INVSTRS LP# | 9/29/89                     | AS-GLP   | 8   | 1075            | 17.50         | 0.00         | MAR 1.35 U                 | 40.25            | 0.0                        | (32.9)               | 29.8            | 0.0                | 130.0             | 7.7         | 43.3           |
| L    | F- GRUBB & ELLIS REIT |                             | OC-GRIT  | L   | 2500            | 7.27 \$       | 1.50 L       | MAR 0.66                   | 5.63 X           | 0.0                        | 14.6                 | 8.5             | 26.7               | (22.6)            | 9.1         | 14.1           |
| C    | GRUBB & ELLIS CO      |                             | NY-GBE   | 11  | 16281           | 5.00          | 0.00         | MAR (0.03)                 | 3.25             | (10.3)                     | (39.5)               | 0.0             | 0.0                | (35.0)            | (0.6)       | 52.9           |
| NR   | HAMMOND CO            |                             | OC-THCO  | 9   | 1272            | 5.41          | 0.10         | MAR 0.23                   | 3.13             | (10.7)                     | (30.3)               | 13.6            | 3.2                | (42.2)            | 4.3         | 4.0            |
| NR   | HENLEY PROPS INC      | 1/26/90                     | OC-HENP  | 7   | 18914           | 7.11          | 0.00         | MAR 0.13                   | 6.00             | (7.7)                      | (11.1)               | 46.2            | 0.0                | (15.6)            | 1.8         | 113.5          |
| L    | P- HOTEL INVESTORS    | 5/25/90                     | NY-HOT   | L   | 12132           | 7.63          | 1.00         | MAR (5.03)                 | 3.75             | 7.1                        | (47.9)               | 0.0             | 26.7               | (50.9)            | (65.9)      | 45.5           |
| C    | HOVNANIAN ENTR        | 4/12/90                     | AS-HOV   | 7   | 20695           | 6.80          | 0.00         | FEB 1.05                   | 5.88             | 11.9                       | (41.3)               | 5.6             | 0.0                | (13.6)            | 15.4        | 121.6          |
| NR   | INDIANA FNCL INV      |                             | OC-IFI   | 8   | 894             | 14.09         | 0.00         | MAR 0.96                   | 7.50             | 5.3                        | 15.4                 | 7.8             | 0.0                | (46.8)            | 6.8         | 6.7            |
| A    | LP- INTERSTATE GEN CO | 3/23/90                     | AS-IGC   | 8   | 10066           | 4.03          | 0.80         | MAR 1.24                   | 7.38             | (4.8)                      | 7.0                  | 5.9             | 10.8               | 83.0              | 30.8        | 74.2           |
| L    | JMB REALTY            |                             | OC-JMBRS | L   | 1423            | 10.32         | 1.10         | FEB 0.60                   | 6.25             | (7.4)                      | (16.0)               | 10.4            | 17.6               | (39.4)            | 5.8         | 8.9            |
| A    | KAUFMAN & BROAD HM    | 4/12/90                     | NY-KBH   | 6   | 27663           | 6.76          | 0.30         | FEB 2.42                   | 12.00            | (6.8)                      | (32.1)               | 5.0             | 2.5                | 77.5              | 35.8        | 332.0          |
| A    | KOGER PROPS#          | 3/10/89                     | NY-KOG   | 8   | 26850           | 8.60          | 2.80         | MAR 2.83                   | 22.00            | 11.4                       | (11.0)               | 7.8             | 12.7               | 155.8             | 32.9        | 590.7          |
| C    | LP- LA QUINTA MTR IN# | 4/27/90                     | NY-LQP   | 8   | 3975            | 15.12 \$      | 1.00         | MAR 1.36 U                 | 6.50 X           | 0.0                        | (5.7)                | 4.8             | 15.4               | (57.0)            | 9.0         | 25.8           |
| C    | LANDMARK LAND         | 4/27/90                     | AS-LML   | 10  | 8001            | (0.26)        | 0.00         | MAR (4.89)                 | 9.63             | (8.3)                      | (54.6)               | 0.0             | 0.0                | 0.0               | 0.0         | 77.0           |
| C    | LEISURE-TECH          | 5/25/90                     | NY-LVX   | 7   | 5433            | 5.09          | 0.00         | DEC (0.20)                 | 1.13             | 12.5                       | (80.0)               | 0.0             | 0.0                | (77.9)            | (3.9)       | 6.1            |
| A    | LENNAR CORP           | 6/22/90                     | NY-LEN   | 6   | 6722            | 26.09         | 0.24 S       | FEB 2.55                   | 17.25            | 1.5                        | (20.5)               | 6.8             | 1.4                | (33.9)            | 9.8         | 116.0          |
| NR   | LOAN AMER FNCL-B      |                             | OC-LAFCB | 9   | 1987            | 8.22          | 0.00         | MAR 0.22                   | 4.50             | (5.3)                      | (14.3)               | 20.5            | 0.0                | (45.3)            | 2.7         | 8.9            |
| E    | VJ- LOMAS FINANCIAL   | 9/29/89                     | NY-LFC   | 9   | 29909           | (24.68)       | 0.00         | MAR (25.67)                | 0.50             | 77.9                       | (94.6)               | 0.0             | 0.0                | 0.0               | 0.0         | 15.0           |
| C    | MI SCHOTNSTN HMS      |                             | OC-MIHO  | 7   | 5920            | 4.42          | 0.00         | MAR 1.14                   | 7.38             | 0.0                        | 43.9                 | 6.5             | 0.0                | 66.9              | 25.8        | 43.7           |
| NR   | MAJOR REALTY          |                             | OC-MAJR  | 7   | 6893            | 1.14          | 0.00         | MAR (0.53) D               | 14.00            | 16.7                       | 8.7                  | 0.0             | 0.0                | 1128.1            | (46.5)      | 96.5           |
| NR   | MAY DEPT STORES       |                             | NY-MA    | 10  | 124574          | 18.65         | 1.58 S       | APR 3.65                   | 56.88 X          | 0.5                        | 43.6                 | 15.6            | 2.8                | 205.0             | 19.6        | 7085.1         |
| D    | MCA INC               |                             | NY-MCA   | 10  | 74572           | 25.51         | 0.68         | MAR 2.67                   | 57.88            | (2.5)                      | (2.6)                | 21.7            | 1.2                | 126.9             | 10.5        | 4315.9         |
| NR   | MDC HOLDINGS          | 4/27/90                     | NY-MDC   | 6   | 19065           | 7.35          | 0.00         | MAR 2.11 D                 | 0.81             | (7.1)                      | (75.9)               | 0.4             | 0.0                | (88.9)            | 28.7        | 15.5           |
| NR   | MISSION WEST PR       | 4/27/90                     | AS-MSW   | 7   | 1501            | 12.49         | 0.36         | FEB (0.47)                 | 9.88             | 2.6                        | 12.2                 | 0.0             | 3.6                | (20.9)            | (3.8)       | 14.8           |
| L    | MONY RL EST INV       |                             | NY-MYM   | L   | 10639           | 7.58          | 2.00         | FEB 1.34                   | 4.63             | 15.6                       | (13.1)               | 3.5             | 43.2               | (39.0)            | 17.7        | 49.2           |
| NR   | NATIONAL ENTRPRS      |                             | NY-NEI   | 12  | 14755           | (0.11)        | 0.00         | MAR (2.17) U               | 0.50             | 0.0                        | (38.5)               | 0.0             | 0.0                | 0.0               | 0.0         | 7.4            |
| C    | LP- NATIONAL REALTY   | 8/25/89                     | AS-NLP   | 8   | 8557            | (7.80)        | 0.00         | MAR (3.65) D               | 5.25             | 16.7                       | (35.4)               | 0.0             | 0.0                | 0.0               | 0.0         | 44.9           |
| A    | LP- NEWHALL LAND      | 9/29/89                     | NY-NHL   | 10  | 37648           | 3.58 \$       | 0.80         | MAR 1.87                   | 27.88            | (8.6)                      | (6.4)                | 14.9            | 2.9                | 678.6             | 52.2        | 1049.4         |
| C    | LP- NVR LP.           | 4/27/90                     | AS-NVR   | 6   | 28023           | 4.69          | 0.04 D       | MAR 0.75                   | 2.75 X           | 0.4                        | (53.5)               | 3.7             | 1.5                | (41.4)            | 16.0        | 77.1           |
| B    | OAKWOOD HOMES         | 5/25/90                     | NY-OH    | 12  | 5204            | 10.45         | 0.08         | MAR 0.86                   | 10.50            | (2.3)                      | 48.5                 | 12.2            | 0.8                | 0.5               | 8.2         | 54.6           |
| B    | ORIOLE HOMES-A        | 5/26/89                     | AS-OHC.A | 7   | 1921            | 14.60         | 0.65         | MAR 1.82                   | 7.88             | (6.0)                      | (26.2)               | 4.3             | 8.3                | (46.1)            | 12.5        | 15.1           |
| B    | ORIOLE HOMES-B        | 5/26/89                     | AS-OHC.B | 7   | 1875            | 14.60         | 0.70         | MAR 1.82                   | 8.00             | (4.5)                      | (22.2)               | 4.4             | 8.8                | (45.2)            | 12.5        | 15.0           |
| NR   | PACESSETTER HOMES     | 4/12/90                     | OC-PACE  | 7   | 1508            | 8.77          | 0.00         | MAR 1.98                   | 9.25             | (7.5)                      | 117.6                | 4.7             | 0.0                | 5.5               | 22.6        | 13.9           |
| NR   | PARKWAY COMPANY       |                             | OC-PKWY  | 10  | 1312            | 25.60         | 0.80 S       | MAR (1.00)                 | 9.50             | (25.5)                     | (35.6)               | 0.0             | 8.4                | (62.9)            | (3.9)       | 12.5           |
| NR   | PATTEN CORP           |                             | NY-PAT   | 7   | 17060           | 4.92          | 0.00         | DEC (0.18)                 | 1.63             | 8.3                        | (50.1)               | 0.0             | 0.0                | (67.0)            | (3.7)       | 27.7           |
| B    | PERINI INV PR#        | 9/15/89                     | AS-PNV   | 8   | 3879            | 5.31 \$       | 0.60         | MAR 1.13                   | 11.25            | (8.2)                      | (30.3)               | 10.0            | 5.3                | 111.9             | 21.3        | 43.6           |
| D    | PETERS(JM) CO INC     | 4/12/90                     | AS-JMP   | 7   | 13980           | 10.03         | 0.00         | MAY 1.56 D                 | 7.00             | (12.5)                     | (34.1)               | 4.5             | 0.0                | (30.2)            | 15.6        | 97.9           |
| C    | PGI INC               |                             | AS-PGA   | 7   | 3317            | (3.46)        | 0.00         | MAR (1.44) D               | 0.38             | 0.0                        | (72.7)               | 0.0             | 0.0                | 0.0               | 0.0         | 1.2            |
| C    | PHM CORP              | 4/27/90                     | NY-PHM   | 6   | 23519           | 12.54         | 0.12         | MAR 2.07                   | 8.88 X           | 4.8                        | (49.0)               | 4.3             | 1.4                | (29.2)            | 16.5        | 208.7          |
| C    | LP- PRIME MTR INN LP# | 1/26/90                     | NY-PMP   | 8   | 4000            | 19.61 \$      | 2.08 S       | MAR 2.67 U                 | 7.88             | (8.7)                      | (35.4)               | 2.9             | 26.4               | (59.8)            | 13.6        | 31.5           |
| NR   | READING CO-A          | 4/27/90                     | OC-RDGA  | 8   | 5072            | 11.21         | 0.00         | MAR 2.91                   | 13.75            | 3.8                        | 0.9                  | 4.7             | 0.0                | 22.7              | 26.0        | 69.7           |
| C    | LP- RED LIONS INNS #  | 1/26/90                     | AS-RED   | 8   | 4312            | 17.66 \$      | 2.10         | MAR 1.99                   | 13.63            | (2.7)                      | (8.8)                | 6.8             | 15.4               | (22.8)            | 11.3        | 58.8           |
| NR   | ROCKWOOD NATL         |                             | PS-RNC   | 7   | 9828            | 2.00          | 0.00         | DEC (0.58)                 | 0.31             | (16.5)                     | (68.7)               | 0.0             | 0.0                | (84.4)            | (29.0)      | 3.1            |
| A    | ROUSE CO#             | 6/22/90                     | OC-ROUS  | 8   | 48003           | 6.32 \$       | 0.60 S       | MAR 1.26                   | 23.75 X          | (2.4)                      | (16.1)               | 18.8            | 2.5                | 275.8             | 19.9        | 1140.1         |
| A    | RYLAND GROUP          | 6/22/90                     | NY-RYL   | 6   | 11870           | 16.91         | 0.60 S       | MAR 3.36                   | 18.75            | (8.5)                      | (7.9)                | 5.6             | 3.2                | 10.9              | 19.9        | 222.6          |
| NR   | SANTA FE PACIFIC      |                             | NY-SFX   | 10  | 158070          | 6.00          | 0.10         | MAR (1.48)                 | 21.38            | (0.6)                      | (7.6)                | 0.0             | 0.5                | 256.3             | (24.7)      | 3378.7         |
| B    | LP- SHOPCO LAURL CTR# | 1/12/90                     | AS-LSC   | 8   | 4660            | 7.62 \$       | 1.12 S       | MAR 1.03 D                 | 8.25             | 3.1                        | (2.8)                | 8.0             | 13.6               | 8.3               | 13.5        | 38.4           |
| B    | SKYLINE CORP          |                             | NY-SKY   | 12  | 11217           | 14.00         | 0.48 S       | MAY 0.87 D                 | 14.38 X          | 0.0                        | (12.6)               | 16.5            | 3.3                | 2.7               | 6.2         | 161.2          |
| D    | LP- SOUTHWEST RLTY#   | 9/29/89                     | AS-SWL   | 8   | 4087            | 4.42 \$       | 0.00         | MAR (0.02)                 | 1.25             | 11.1                       | 53.8                 | 0.0             | 0.0                | (71.7)            | (0.5)       | 5.1            |
| NR   | STARRET HOSING        |                             | AS-SHO   | 7   | 6561            | 5.59          | 0.00         | MAR 0.77                   | 6.13             | (7.5)                      | (23.4)               | 8.0             | 0.0                | 9.6               | 13.8        | 40.2           |
| A    | LP- STD PACIFIC LP.   | 4/27/90                     | NY-SPF   | 6   | 27107           | 9.24          | 1.80         | MAR 3.69                   | 12.13            | 3.2                        | (14.9)               | 3.3             | 14.8               | 31.2              | 39.9        | 328.7          |
| NR   | TEJON RANCH CO        | 11/24/89                    | AS-TRC   | 10  | 12682           | 2.43          | 0.05         | MAR 0.20                   | 42.00            | (4.3)                      | (7.1)                | 210.0           | 0.1                | 1628.4            | 8.2         | 532.6          |
| C    | TOLL BROS             | 4/27/90                     | NY-TOL   | 6   | 29683           | 2.96          | 0.00         | APR 0.48 U                 | 3.63             | 7.4                        | (23.7)               | 7.6             | 0.0                | 22.5              | 16.2        | 107.6          |
| B    | LP- UDC-UNIVRSAL DEV  | 4/27/90                     | NY-UDC   | 7   | 7197            | 5.12          | 2.00         | MAR 4.70                   | 15.00 X          | (1.6)                      | (18.2)               | 3.2             | 13.3               | 193.0             | 91.8        | 108.0          |
| NR   | UNICORP AMER          |                             | AS-UAC   | 10  | 17300           | 2.44          | 0.00         | MAR (5.89)                 | 0.63             | 25.0                       | (87.3)               | 0.0             | 0.0                | (74.4)            | (241.4)     | 10.8           |
| D    | UNION VALLEY CORP     |                             | AS-UVC   | 7   | 3581            | 4.41          | 0.00         | MAR (0.36)                 | 1.13             | 0.0                        | (83.3)               | 0.0             | 0.0                | (74.5)            | (8.2)       | 4.0            |
| D    | US HOME CORP          | 4/27/90                     | NY-UH    | 6   | 44031           | 4.19          | 0.00         | MAR 0.02                   | 1.13             | (10.0)                     | (40.0)               | 56.3            | 0.0                | (73.2)            | 0.5         | 49.5           |
| NR   | LP- VMS MORTGAGE INV  |                             | OC-VMLPZ | 9   | 7629            | 4.10          | 0.00         | MAR (4.40)                 | 1.00             | (20.0)                     | (76.8)               | 0.0             | 0.0                | (75.6)            | (107.3)     | 7.6            |
| NR   | WASHINGTON CORP       |                             | PH-TWC.X | 7   | 1739            | 4.57          | 0.08         | DEC (1.35)                 | 3.38             | (6.9)                      | (48.9)               | 0.0             | 2.4                | (26.1)            | (29.5)      | 5.9            |
| B    | WEBB (DEL) CORP       | 4/12/90                     | NY-WBB   | 6   | 9431            | 7.85          | 0.20         | MAR 1.30                   | 8.50             | (13.9)                     | (19.5)               | 6.5             | 2.4                | 8.3               | 16.6        | 80.2           |
| NR   | LP- WINTHROP INS MTG  |                             | AS-WMI   | 9   | 3868            | 12.24         | 1.32 D       | MAR 1.22                   | 12.50            | 2.0                        | 10.9                 | 10.2            | 10.6               | 2.1               | 10.0        | 48.4           |

## SYMBOLS &amp; ABBREVIATIONS

**RANKINGS:** A - Strongest in EPS/CFS/dividend growth, financial/liquidity position, and competitive posture in business segment. Buy; B - Above average in EPS/CFS/dividend growth, financial/liquidity position, and competitive posture in business segment. Above average market performer/buy; C - Average but some volatility apparent in EPS/CFS/dividend growth, financial/liquidity position, and open to competitive pressures. Speculative buy; D - Below average with high volatility in EPS/CFS/dividends, financial/liquidity pressures with some illiquidity, and less competitive business position. More speculative buy; E - Sustained losses and cash flow, illiquidity, and possible bankruptcy filing. Most speculative buy. NR = Not Ranked. Z = Audit or affiliates involved in pending transaction. New EPS or Dividend: U=Up. D=Down. S=Unchanged. I=Initial. X=Ex Dividend. # = Cash Flow (EPS plus noncash charges). Book value for cash flow entities includes accum. depreciation. Last bid prices used for OTC. P=Paired stock. \$=Current appraised value reported see p. 7. F=Finite life REIT. LP=Limited partnership. L=Liquidating. VJ=In bankruptcy reorganization.

**RANKING CHANGE:** MSA Realty Corp. C; One Liberty Properties B to C. **DELETED:** Writer Corp. **ADJUSTED:** CV REIT 5% stock payable 7/6/90 to shareholders of record 6/1/90. **GROUP CHANGE:** MSA Realty Corp. from Liquidating to Property REITs; Grubb & Ellis Realty Trust from Participating Mortgage REITs to Liquidating.